

# MEMORANDUM

Emeryville Police Department

Date: December 16, 2003

To: John Flores, City Manager

From: Police Department

Subject: **RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO A FIVE-YEAR CONTRACT WITH REDFLEX TRAFFIC SYSTEMS, INC. FOR THE INSTALLATION AND MAINTENANCE OF A RED LIGHT CAMERA ENFORCEMENT PROGRAM**

## SUMMARY

Staff recommends Council approve the attached resolution authorizing the City Manager to enter into an agreement with Redflex Traffic Systems, Inc. for the installation and maintenance of a Red Light Photo Enforcement Program at various intersections in the City. The cost of the agreement is based on the number of citations issued with Redflex receiving \$89 for each citation. Implementation of the program is expected to promote public safety by significantly reducing collisions and violations at the subject intersections. In addition, the program is expected to increase the City's collection of fine revenue.

## DISCUSSION

Police Department staff has been investigating the use of cameras to enforce red light violators at various intersections in the City. The intersection of primary interest at this time is the intersection of Powell and Christie. On August 5<sup>th</sup>, 2003, the Council held a public hearing, which is required by statute prior to the implementation of an Automated Red Light Camera Enforcement Program, and adopted Resolution 03-116 approving the use of such systems at various intersections within the City.

The use of such camera systems, and the resulting traffic citations, will help promote traffic safety as part of a comprehensive traffic safety program, and would require no direct funding from the City. Similar systems are being used throughout California and the nation. Redflex's systems are in use, and have been in use for several years in the City of Fremont. A number of other northern California cities are in the process of contracting with Redflex before the end of the year.

Experience within other communities, indicates that increased levels of enforcement due to the red light cameras at problem locations will reduce accidents and improve traffic safety. In those cities where photo enforcement technology has been deployed, red light violations and traffic collisions

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with the resulting injuries and fatalities have been significantly reduced at most locations over a period of several years. The City of Fremont has experienced on average a 41% decrease in traffic accidents at the intersections where the photo enforcement technology is in use.

As a traffic safety program, the Police Department believes that the City of Emeryville will experience similar benefits from the deployment of the photo enforcement systems. It is our belief that the red light photo enforcement will significantly reduce the number of red light violators, and traffic accidents at the intersections where the technology is deployed. The technology will also provide the City and Police Department with another tool to improve traffic and pedestrian safety at these key intersections.

Staff has met with representatives of several vendors of the red light photo enforcement technology. The first vendor we met with, Nestor Traffic Systems, after numerous discussions declined to seek the City as a client for their systems. Staff was told that Nestor was going through a re-structuring and could not take on additional clients.

Discussions were also held with Lockheed Martin, but the technology offered by this company has been challenged in court. As a result staff has not pursued Lockheed Martin as a viable vendor for the photo enforcement system.

Redflex Traffic Systems was the third vendor with which staff has met. Of the various technologies available, the system developed and manufactured by Redflex is the only red light photo enforcement system that uses a combined approach of both digital video and digital still images. Specifically, Redflex is the only provider that includes a total of four (4) digital cameras in each camera unit. The camera configuration includes three (3) digital still cameras and one (1) digital video camera.

The use of digital video in combination with digital still images significantly increases the total citation yield rates, reduces the number of red light violations that are contested and dismissed, and ultimately provides the greatest compliance to the applicable California Vehicle Codes.

Redflex is the only company that provides a full range of services that includes system installation, system maintenance and repair, citation processing and training of the Department's personnel, as well as court personnel, on the system. Because of the full range of services provided there is full system integrity and reliability. Redflex currently has systems in operation throughout the state including the cities of Fremont, Inglewood, Culver City, Santa Monica, Santa Ana, Ventura, Santa Clara, San Jose, Bakersfield, Compton and Garden Grove.

Based on the information received by staff on the red light photo enforcement systems available, staff is recommending Redflex Traffic Inc. as the vendor that best meets the needs of the City of Emeryville.

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The Redflex program was presented to the City's Public Safety Committee on Thursday, December 4, 2003. At that meeting the Committee discussed the different options available for leasing of the program. The first option is cost neutral to the City. The compensation received by Redflex is fully funded from a portion of the violator's resulting fine. If no citations are issued during a month, then Redflex receives no compensation for that month.

The second is a flat fee structure, which would have a monthly expense to the City regardless of the number of citations issued. The Committee recommends the first option, a per citation fee option.

In addition, the Committee discussed legislation that will become effective January 1, 2004 which prohibits the per citation fee structure. Attached to this staff report is a copy of the new statutory requirements for red light enforcement. (AB 1022) Agreements signed prior to January 1, 2004 are grandfathered under the legislation and allowed to continue. If the contract is amended or renewed after January 1, 2004 compliance with the new legislation is required. For that reason, staff is recommending that a five-year contract be approved. It is anticipated that there will be another change in law during this period to allow a per citation fee leasing agreement. The term of the contract is consistent with the Public Safety Committee's recommendation of a long term contract up to 10 years. The Committee was satisfied that the proposed contract has sufficient termination clauses that reduce the risks of a long term contract. Except for the per citation fee (which will be grandfathered), the program to be implemented by the City complies in all respects with the new legal requirements.

Although at the public hearing, the Council initially identified three specific intersections, Powell and Christie, Powell and Frontage and Powell and Hollis, for the implementation, the resolution approving the use of a camera enforcement system provides for expansion of the program without additional public hearings. This is consistent with state law. Staff is recommending that the agreement with Redflex provide the ability to expand the program to additional, yet unidentified intersections. In addition, staff will be developing criteria for identifying new intersections for enforcement as required by state law.

### **FISCAL IMPACT**

To meet legal requirements, all citations issued as a result of the photo enforcement program must be issued by a certified member of the Police Department. This would require the review of all violations captured on the photos by staff and approval by that staff member prior to being mailed to the violator. Depending on the number of citations, this review period is estimated to take no more than an hour of staff time per day. As a result, staff does not anticipate the need for additional personnel to administer the program. Other costs of the program will be monthly telephone and dedicated high-speed internet access fees.

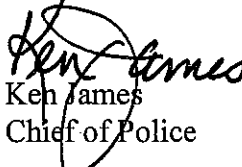
The contract to be established with Redflex is for a comprehensive program fully funded by violator

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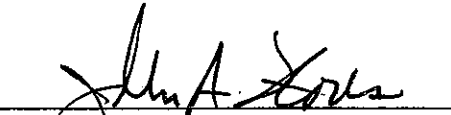
citations, and by which Redflex assumes responsibility for capitalization of the program. The City receives approximately \$150 per red light violation conviction. Redflex 's compensation would be \$89 per red light photo citation authorized by the City. Redflex will be paid for authorized citations even if the City does not ultimately collect the fine. Although the City would experience a reduction of revenue for each citation and may not collect on some citations for which payment was made, it is anticipated that the number of citations issued will significantly increase and offset the reduction. Attached to this report is a chart showing anticipated increases in revenue assuming 10 systems (5 intersections) and a 75% collection rate. The agreement with Redflex also contains a provision allowing a new compensation structure to be set if the City's increase in revenue does not fully offset the invoiced amounts paid to Redflex. The City would experience no up front cost. In effect the program is designed to be **cost neutral**.

### RECOMMENDATION

Staff recommends that City Council approve the resolution authorizing the City Manager to enter into the attached agreement with Redflex Traffic Systems, Inc., to provide a comprehensive automated red light photo enforcement program.

  
Ken James  
Chief of Police

APPROVED AND FORWARDED  
TO THE CITY COUNCIL

  
John A. Flores, City Manager

- Attachments::
1. AB 1022
  2. Emeryville Forecasted Revenue Model
  3. Resolution
  4. Agreement for Automated Red Light Photo Enforcement Cameras



**Assembly Bill No. 1022**

**CHAPTER 511**

An act to amend Sections 21455.5, 21455.6, and 21455.7 of the Vehicle Code, relating to vehicles.

[Approved by Governor September 24, 2003. Filed with Secretary of State September 25, 2003.]

**LEGISLATIVE COUNSEL'S DIGEST**

AB 1022, Oropeza. Vehicles: automated enforcement systems.

(1) Existing law authorizes the limitline, intersection, or other places where a driver is required to stop to be equipped with an automated enforcement system, as defined, if the system meets certain requirements. Existing law limits the authority to operate an automated enforcement system to governmental agencies, in cooperation with law enforcement agencies.

This bill would define the term "operate" for purposes of these provisions and would prohibit a contract between a governmental agency and a manufacturer or supplier of automated enforcement equipment from including a provision for the payment or compensation to the manufacturer or supplier based on the number of citations generated, or as a percentage of the revenue generated, as a result of the use of the equipment as authorized under these provisions.

The bill would authorize the governmental agency to contract out the operation, as defined, of the system under certain circumstances, except for certain activities that the bill would prohibit from being contracted out to the manufacturer or supplier of the automated enforcement system.

The bill would specify that the provisions prohibiting the payment or compensation to the manufacturer or supplier based on the number of citations generated or percentage of revenue generated do not apply to a contract that was entered into by a governmental agency and a manufacturer or supplier of automated enforcement equipment before January 1, 2004, unless that contract is renewed, extended, or amended on or after January 1, 2004.

(2) Existing law requires that, at an intersection at which there is an automated enforcement system in operation the minimum yellow light change interval be established in accordance with the Traffic Manual of the Department of Transportation.

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This bill would specify that the minimum yellow light change intervals relating to designated approach speeds provided in that manual are mandatory minimum yellow light intervals.

*The people of the State of California do enact as follows:*

SECTION 1. Section 21455.5 of the Vehicle Code is amended to read:

21455.5. (a) The limit line, the intersection, or a place designated in Section 21455, where a driver is required to stop, may be equipped with an automated enforcement system if the governmental agency utilizing the system meets all of the following requirements:

(1) Identifies the system by signs that clearly indicate the system's presence and are visible to traffic approaching from all directions, or posts signs at all major entrances to the city, including, at a minimum, freeways, bridges, and state highway routes.

(2) If it locates the system at an intersection, and ensures that the system meets the criteria specified in Section 21455.7.

(b) Prior to issuing citations under this section, a local jurisdiction utilizing an automated traffic enforcement system shall commence a program to issue only warning notices for 30 days. The local jurisdiction shall also make a public announcement of the automated traffic enforcement system at least 30 days prior to the commencement of the enforcement program.

(c) Only a governmental agency, in cooperation with a law enforcement agency, may operate an automated enforcement system. As used in this subdivision, "operate" includes all of the following activities:

(1) Developing uniform guidelines for screening and issuing violations and for the processing and storage of confidential information, and establishing procedures to ensure compliance with those guidelines.

(2) Performing administrative functions and day-to-day functions, including, but not limited to, all of the following:

(A) Establishing guidelines for selection of location.

(B) Ensuring that the equipment is regularly inspected.

(C) Certifying that the equipment is properly installed and calibrated, and is operating properly.

(D) Regularly inspecting and maintaining warning signs placed under paragraph (1) of subdivision (a).

(E) Overseeing the establishment or change of signal phases and the timing thereof.



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(F) Maintaining controls necessary to assure that only those citations that have been reviewed and approved by law enforcement are delivered to violators.

(d) The activities listed in subdivision (c) that relate to the operation of the system may be contracted out by the governmental agency, if it maintains overall control and supervision of the system. However, the activities listed in paragraph (1) of, and subparagraphs (A), (D), (E), and (F) of paragraph (2) of, subdivision (c) may not be contracted out to the manufacturer or supplier of the automated enforcement system.

(e) (1) Notwithstanding Section 6253 of the Government Code, or any other provision of law, photographic records made by an automated enforcement system shall be confidential, and shall be made available only to governmental agencies and law enforcement agencies and only for the purposes of this article.

(2) Confidential information obtained from the Department of Motor Vehicles for the administration or enforcement of this article shall be held confidential, and may not be used for any other purpose.

(3) Except for court records described in Section 68152 of the Government Code, the confidential records and information described in paragraphs (1) and (2) may be retained for up to six months from the date the information was first obtained, or until final disposition of the citation, whichever date is later, after which time the information shall be destroyed in a manner that will preserve the confidentiality of any person included in the record or information.

(f) Notwithstanding subdivision (d), the registered owner or any individual identified by the registered owner as the driver of the vehicle at the time of the alleged violation shall be permitted to review the photographic evidence of the alleged violation.

(g) (1) A contract between a governmental agency and a manufacturer or supplier of automated enforcement equipment may not include provision for the payment or compensation to the manufacturer or supplier based on the number of citations generated, or as a percentage of the revenue generated, as a result of the use of the equipment authorized under this section.

(2) Paragraph (1) does not apply to a contract that was entered into by a governmental agency and a manufacturer or supplier of automated enforcement equipment before January 1, 2004, unless that contract is renewed, extended, or amended on or after January 1, 2004.

SEC. 2. Section 21455.6 of the Vehicle Code is amended to read:

21455.6. (a) A city council or county board of supervisors shall conduct a public hearing on the proposed use of an automated enforcement system authorized under Section 21455.5 prior to

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authorizing the city or county to enter into a contract for the use of the system.

(b) (1) The activities listed in subdivision (c) of Section 21455.5 that relate to the operation of an automated enforcement system may be contracted out by the city or county, except that the activities listed in paragraph (1) of, and subparagraphs (A), (D), (E), or (F) of paragraph (2) of, subdivision (c) of Section 21455.5 may not be contracted out to the manufacturer or supplier of the automated enforcement system.

(2) Paragraph (1) does not apply to a contract that was entered into by a city or county and a manufacturer or supplier of automated enforcement equipment before January 1, 2004, unless that contract is renewed, extended, or amended on or after January 1, 2004.

(c) The authorization in Section 21455.5 to use automated enforcement systems does not authorize the use of photo radar for speed enforcement purposes by any jurisdiction.

SEC. 3. Section 21455.7 of the Vehicle Code is amended to read:

21455.7. (a) At an intersection at which there is an automated enforcement system in operation, the minimum yellow light change interval shall be established in accordance with the Traffic Manual of the Department of Transportation.

(b) For purposes of subdivision (a), the minimum yellow light change intervals relating to designated approach speeds provided in the Traffic Manual of the Department of Transportation are mandatory minimum yellow light intervals.

(c) A yellow light change interval may exceed the minimum interval established pursuant to subdivision (a).

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Emeryville Forecasted Revenue Model

ASSUMPTIONS

- \$142 City Fine Allocation
- 75% Collection Rate
- 10 Systems (~5 Intersections)

| CITATIONS ISSUED<br>PER DAY PER<br>SYSTEM | 2                   | 5            | 11           | 20             |
|---|---------------------|--------------|--------------|----------------|
|   | PER CITATION ISSUED |              |              |                |
|   | \$5,414.17          | \$13,535.42  | \$29,777.92  | \$54,141.67    |
| CITY MONTHLY NET<br>PER SYSTEM            | \$1,064.58          | \$2,661.46   | \$5,855.21   | \$10,645.83    |
| CITY ANNUAL NET<br>PER SYSTEM             | \$12,775.00         | \$31,937.50  | \$70,262.50  | \$127,750.00   |
| CITY ANNUAL NET<br>PER PROGRAM            | \$127,750.00        | \$319,375.00 | \$702,625.00 | \$1,277,500.00 |

If the City of Emeryville issued 5 citations per day, per system; the City would net net over \$300K in additional revenue.

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RESOLUTION NO. 03-195

**RESOLUTION OF THE CITY COUNCIL OF THE CITY OF EMERYVILLE AUTHORIZING THE CITY MANAGER TO ENTER INTO A FIVE-YEAR CONTRACT WITH REDFLEX TRAFFIC SYSTEMS, INC. FOR THE INSTALLATION AND MAINTENANCE OF A RED LIGHT CAMERA ENFORCEMENT PROGRAM.**

**WHEREAS**, traffic safety is a primary concern of the City of Emeryville, the Police Department, and the motoring public; and

**WHEREAS**, traffic accidents are prevalent at signal controlled intersections; and,

**WHEREAS**, experience has shown that red light violations are a primary collision factor at signal controlled intersections; and,

**WHEREAS**, automated enforcement systems, also known as red light photo enforcement programs at specified intersections, have proven to effectively reduce the number of violations and traffic accidents; and,

**WHEREAS**, traffic safety is enhanced by the reduction in accidents and the resulting injuries and fatalities; and,

**WHEREAS**, the City Council held a public hearing on August 5, 2003 and adopted Resolution 03-116 approving the use of automated photo red light systems at the intersections of Powell and Christie; Powell and Hollis; and Powell and Frontage; and,

**WHEREAS**, at the public hearing, the City Council also approved the expansion of the program to additional intersections within the City as warranted; and,

**WHEREAS**, staff has investigated various vendors of automated photo red light enforcement system and determined that the system offered by Redflex Traffic Systems, Inc. best fits the needs of the City; now, therefore, be it


**RESOLVED**, that the Emeryville City Council authorizes the City Manager to enter into the attached agreement with Redflex Traffic Systems, Inc., together with such minor changes as may hereafter become necessary, provided they do not materially alter the obligation of the City.

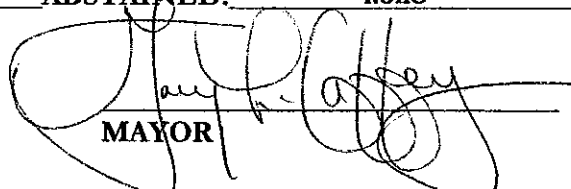
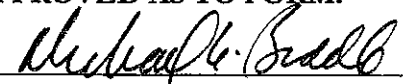
**ADOPTED** by the City Council of the City of Emeryville at a regular meeting held on Tuesday, December 16, 2003, by the following vote:

**AYES: (5) Mayor Caffey, Vice Mayor Bukowski and Councilmembers Atkin, Davis and Kassis**

**NOES: (0) None ABSENT: None**

**EXCUSED: None ABSTAINED: None**

**ATTEST:**  
  
CITY CLERK

  
MAYOR  
**APPROVED AS TO FORM:**  
  
CITY ATTORNEY

**AGREEMENT BETWEEN THE CITY OF EMERYVILLE  
AND REDFLEX TRAFFIC SYSTEMS, INC. FOR  
AUTOMATED RED LIGHT PHOTO ENFORCEMENT CAMERAS**

This Agreement (this "Agreement") is made as of this 16<sup>th</sup> day of December, 2003 by and between Redflex Traffic Systems, Inc., a California corporation with offices at 5813A Uplander Way, Culver City, California 90230 ("Redflex"), and the City of Emeryville, a municipal corporation, with offices at 1333 Park Avenue, Emeryville, California, 94608 (the "Customer").

**RECITALS**

WHEREAS, Redflex has exclusive knowledge, possession and ownership of certain equipment, licenses, applications, and citation processes related to digital red light photo enforcement cameras; and

WHEREAS, the Customer desires to engage the services of Redflex to provide certain equipment, processes and back office services so that sworn police officers or other qualified personnel of the Customer are able to monitor, identify and enforce red light running violations; and

WHEREAS, it is a mutual objective of both Redflex and the Customer to reduce the incidence of vehicle collisions at the traffic intersections that will be monitored pursuant to the terms of this Agreement.

NOW THEREFORE, in consideration of the mutual covenants contained herein, and for other valuable consideration received, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

**AGREEMENT**

1. **DEFINITIONS.** In this Agreement, the words and phrases below shall have the following meanings:
  - 1.1. "Authorized Officer" means the Police Project Manager or such other individual(s) as the Customer shall designate to review Potential Violations and to authorize the Issuance of Citations in respect thereto, and in any event, a sworn police officer.
  - 1.2. "Authorized Violation" means each Potential Violation in the Violation Data for which authorization to issue a citation in the form of an Electronic Signature is given by the Authorized Officer by using the Redflex System.
  - 1.3. "Citation" means the notice of a Violation, which is mailed or otherwise delivered by Redflex to the violator on the appropriate Enforcement Documentation for each Authorized Violation.
  - 1.4. "Confidential Information" means, with respect to any Person, any information, matter or thing of a secret, confidential or private nature, whether or not so labeled, which is connected with such Person's business or methods of operation or concerning any of such Person's suppliers, licensors, licensees, customers or others with whom such Person has a business relationship, and which has current

or potential value to such Person or the unauthorized disclosure of which could be detrimental to such Person, including but not limited to:

- 1.4.1. Matters of a business nature, including but not limited to information relating to development plans, costs, finances, marketing plans, data, procedures, business opportunities, marketing methods, plans and strategies, the costs of construction, installation, materials or components, the prices such Person obtains or has obtained from its clients or customers, or at which such Person sells or has sold its services; and
- 1.4.2. Matters of a technical nature, including but not limited to product information, trade secrets, know-how, formulae, innovations, inventions, devices, discoveries, techniques, formats, processes, methods, specifications, designs, patterns, schematics, data, access or security codes, compilations of information, test results and research and development projects. For purposes of this Agreement, the term "trade secrets" shall mean the broadest and most inclusive interpretation of trade secrets as defined by §3426.1(d) of the California Civil Code (the "Uniform Trade Secrets Act") and cases interpreting the scope of the Uniform Trade Secrets Act.
- 1.4.3. Notwithstanding the foregoing, Confidential Information will not include information that: (i) was generally available to the public or otherwise part of the public domain at the time of its disclosure, (ii) became generally available to the public or otherwise part of the public domain after its disclosure and other than through any act or omission by any party hereto in breach of this Agreement, (iii) was subsequently lawfully disclosed to the disclosing party by a person other than a party hereto, (iv) was required by a court of competent jurisdiction, or (v) was required by applicable state law including the California Public Records Act.
- 1.5. "Designated Intersection Approaches" means the Intersection Approaches set forth on Exhibit A attached hereto, and such additional Intersection Approaches as Customer shall identify and Redflex and the Customer shall mutually agree.
- 1.6. "Electronic Signature" means the method through which the Authorized Officer indicates his or her approval of the issuance of a Citation for a Potential Violation using the Redflex System.
- 1.7. "Enforcement Documentation" means the necessary and appropriate documentation related to the Redlight Photo Enforcement Program, including but not limited to warning letters, citation notices (using the specifications of the California Judicial Council and the Emeryville Police Department), a numbering sequence for use on all citation notices (in accordance with applicable court rules), instructions to accompany each issued Citation (including in such instructions a description of basic court procedures, payment options and information regarding the viewing of images and data collected by the Redflex System), chain of custody records, criteria regarding operational policies for processing Citations (including with respect to coordinating with the California Department of Motor Vehicles), and technical support documentation for applicable court and judicial officers.
- 1.8. "Equipment" means any and all cameras, sensors, equipment, components, products, software and other tangible and intangible property relating to the

- Redflex System, including but not limited to all camera systems, housings and poles.
- 1.9. "Fine" means a monetary sum assessed for Citation, including but not limited to bail forfeitures, but excluding suspended fines.
  - 1.10. "Governmental Authority" means any domestic or foreign government, governmental authority, court, tribunal, agency or other regulatory, administrative or judicial agency, commission or organization, and any subdivision, branch or department of any of the foregoing.
  - 1.11. "Installation Date" means the date on which Redflex completes the construction and installation of at least one (1) Intersection Approach in accordance with the terms of this Agreement so that such Intersection Approach is operational for the purposes of functioning with the Redlight Photo Enforcement Program.
  - 1.12. "Intellectual Property" means, with respect to any Person, any and all now known or hereafter known tangible and intangible (a) rights associated with works of authorship throughout the world, including but not limited to copyrights, moral rights and mask-works, (b) trademark and trade name rights and similar rights, (c) trade secrets rights, (d) patents, designs, algorithms and other industrial property rights, (e) all other intellectual and industrial property rights (of every kind and nature and however designated), whether arising by operation of law, contract, license, or otherwise, and (f) all registrations, initial applications, renewals, extensions, continuations, divisions or reissues hereof now or hereafter in force (including any rights in any of the foregoing), of such Person.
  - 1.13. "Intersection Approach" means a conduit of travel with up to four (4) contiguous lanes from the curb (e.g., northbound, southbound, eastbound or westbound) on which at least one (1) digital, rear shot multiple image color camera and at least one (1) digital face camera has been installed by Redflex for the purposes of facilitating Redlight Photo Enforcement by the Customer.
  - 1.14. "Material Breach" includes, but is not limited to the following: (1) state statutes are amended to (a) prohibit, or substantially change the permitted manner of operation of automated red light photo enforcement systems, or (b) substantially change the nature of violations for which motorists may be cited or charged due to use of an automated red light enforcement system; (2) any court having jurisdiction over Customer rules, or California or federal statute or constitutional provision declares, that results from the Redflex System, or similar systems of red light photo enforcement are inadmissible in evidence for violations of the California Vehicle Code or that the means of compensating Redflex hereunder is unlawful; or (3) the other party commits any breach of any of the provisions of this Agreement which breach is not remedied within forty-five (45) calendar days (or within such other time period as the Customer and Redflex shall mutually agree, which agreement shall not be unreasonably withheld or delayed) after written notice from the non-breaching party setting forth in reasonable detail the events which caused the breach.
  - 1.15. "Operational Period" means the period of time during the Term, commencing on the Installation Date, during which the Redlight Photo

Enforcement Program is functional in order to permit the identification and prosecution of Violations at the Designated Intersection Approaches by a sworn police officer of the Customer and the issuance of Citations for such approved Violations using the Redflex System.

- 1.16. “Person” means a natural individual, company, Governmental Authority, partnership, firm, corporation, legal entity or other business association.
- 1.17. “Police Project Manager” means the project manager appointed by the Customer in accordance with this Agreement, which manager shall initially be the Traffic Sergeant or such person as the Customer shall designate by providing written notice thereof to Redflex from time to time, which manager shall be a sworn police officer or other qualified person and shall be responsible for overseeing the installation of the Intersection Approaches and the implementation of the Redlight Photo Enforcement Program. However, only the City Manager or Chief of Police shall have the power and authority to make management decisions relating to the Customer’s obligations pursuant to this Agreement, including but not limited to change order authorizations, subject to any limitations set forth in the Customer’s charter or other organizational documents of the Customer or by the city council or other governing body of the Customer.
- 1.18. “Potential Violation” means, with respect to any motor vehicle passing through a Designated Intersection Approach, the data collected by the Redflex System with respect to such motor vehicle, which data shall be processed by the Redflex System for the purposes of allowing the Authorized Officer to review such data and determine whether a Violation has occurred.
- 1.19. “Proprietary Property” means, with respect to any Person, any written or tangible property owned or used by such Person in connection with such Person’s business, whether or not such property is copyrightable or also qualifies as Confidential Information, including without limitation products, samples, equipment, files, lists, books, notebooks, records, documents, memoranda, reports, patterns, schematics, compilations, designs, drawings, data, test results, contracts, agreements, literature, correspondence, spread sheets, computer programs and software, computer print outs, other written and graphic records and the like, whether originals, copies, duplicates or summaries thereof, affecting or relating to the business of such Person, financial statements, budgets, projections and invoices.
- 1.20. “Redflex Marks” means all trademarks registered in the name of Redflex or any of its affiliates, such other trademarks as are used by Redflex or any of its affiliates on or in relation to Redlight Photo Enforcement at any time during the Term this Agreement, service marks, trade names, logos, brands and other marks owned by Redflex, and all modifications or adaptations of any of the foregoing.
- 1.21. “Redflex Project Manager” means the project manager appointed by Redflex in accordance with this Agreement, which project manager shall initially be \_\_\_\_\_, or such person as Redflex shall designate by providing written notice thereof to the Customer from time to time, who shall be responsible for overseeing the construction and installation of the Designated Intersection Approaches and the implementation the Redlight Photo Enforcement Program, and who shall have the power and authority to make management

decisions relating to Redflex's obligations pursuant to this Agreement, including but not limited to change-order authorizations. The Customer will have the right to reject Redflex's Project Manager and request another Project Manager.

- 1.22. "Redflex System" means, collectively, the SmartCam™ System, the SmartOps™ System, the Redlight Photo Enforcement Program, and all of the other equipment, applications, back office processes and digital red light traffic enforcement cameras, sensors, components, products, software and other tangible and intangible property relating thereto.
  - 1.23. "Redlight Photo Enforcement Program" means the process by which the monitoring, identification and enforcement of Violations is facilitated by the use of certain equipment, applications and back office processes of Redflex, including but not limited to cameras, flashes, central processing units, signal controller interfaces and detectors (whether loop, radar or video loop) which, collectively, are capable of measuring Violations and recording such Violation data in the form of photographic images of motor vehicles and/or their drivers.
  - 1.24. "Redlight Violation Criteria" means the standards and criteria by which Potential Violations will be evaluated by sworn police officers or other qualified personnel of the Customer, which standards and criteria shall include, but are not limited to, the duration of time that a traffic light must remain red prior to a Violation being deemed to have occurred, and the location(s) in an intersection which a motor vehicle must pass during a red light signal prior to being deemed to have committed a Violation, all of which shall be in compliance with all applicable laws, rules and regulations of Governmental Authorities.
  - 1.25. "SmartCam™ System" means the proprietary digital speed and red light photo enforcement system of Redflex relating to the Redlight Photo Enforcement Program.
  - 1.26. "SmartOps™ System" means the proprietary back-office processes of Redflex relating to the Redlight Photo Enforcement Program.
  - 1.27. "SmartScene™ System" means the proprietary digital video camera unit, hardware and software required for providing supplemental violation data.
  - 1.28. "Traffic Signal Controller Boxes" means the signal controller interface and detector, including but not limited to the radar or video loop, as the case may be.
  - 1.29. "Violation" means any traffic violation contrary to the terms of the California Vehicle Code or any applicable rule, regulation or law of any other Governmental Authority, including but not limited to operating a motor vehicle contrary to traffic signals, and operating a motor vehicle without displaying a valid license plate or registration.
  - 1.30. "Violations Data" means the images and other Violations data gathered by the Redflex System at the Designated Intersection Approaches.
  - 1.31. "Warning Period" means the period of thirty (30) days after the Installation Date.
2. **TERM.** The term of this Agreement shall commence as of the date hereof and shall continue for a period of five (5) years after the Installation Date (the "Initial Term"). The Customer shall have the right, but not the obligation, to extend the term of this Agreement for up to two (2) additional consecutive one (1) year periods following the



expiration of the Initial Term (each, a "Renewal Term" and collectively with the Initial Term, the "Term"). The Customer may exercise the right to extend the term of this Agreement for a Renewal Term by providing written notice to Redflex not less than thirty (30) days prior to the last day of the Initial Term or the Renewal Term, as the case may be.

3. **SERVICES.** Redflex shall provide the Redlight Photo Enforcement Program to the Customer with respect to the Designated Intersection Approaches, in each case in accordance with the terms and provisions set forth in this Agreement.

3.1. **INSTALLATION.** With respect to the construction of the Designated Intersection Approaches and the installation of the Redflex System at such Designated Intersection Approaches, the Customer and Redflex shall have the respective rights and obligations set forth on Exhibit B attached hereto. Customer shall incur no costs in connection with the hook-up or connection with telephone lines or electrical lines.

3.2. **MAINTENANCE.** With respect to the maintenance of the Redflex System at the Designated Intersection Approaches, the Customer and Redflex shall have the respective rights and obligations set forth on Exhibit C attached hereto. Customer shall incur no costs in connection with the maintenance of the system, other than the payment of monthly electrical and telephone bills associated with the Redflex system. Customer is responsible for damage caused solely by 1) the gross negligence of Customer, or 2) as a result of Customer's damage to the electronic loops placed in the pavement as a part of the System.

3.3. **VIOLATION PROCESSING.** During the Operational Period, Violations shall be processed as follows:

3.3.1. All Violations Data shall be stored on the Redflex System;

3.3.2. The Redflex System shall process Violations Data gathered from the Designated Intersection Approaches into a format capable of review by the Authorized Officer via the Redflex System;

3.3.3. The Redflex System shall be accessible by the Authorized Officer through a virtual private network in encrypted format by use of a confidential password on any computer equipped with a high-speed internet connection and a web browser;

3.3.4. Redflex shall provide the Authorized Officer with access to the Redflex System for the purposes of reviewing the pre-processed Violations Data within seven (7) days of the gathering of the Violation Data from the applicable Designated Intersection Approach;

3.3.5. The Customer shall cause the Authorized Officer to review the Violations Data and to determine whether a citation shall be issued with respect to each Potential Violation captured within such Violation Data, and transmit each such determination in the form of an Electronic Signature to Redflex using the software or other applications or procedures provided by Redflex on the Redflex System for such purpose, and REDFLEX HEREBY ACKNOWLEDGES AND AGREES THAT THE DECISION TO ISSUE A CITATION SHALL BE THE SOLE, UNILATERAL AND EXCLUSIVE DECISION OF THE AUTHORIZED OFFICER AND SHALL BE MADE IN SUCH AUTHORIZED OFFICER'S SOLE DISCRETION (A

“CITATION DECISION”), AND IN NO EVENT SHALL REDFLEX HAVE THE ABILITY OR AUTHORIZATION TO MAKE A CITATION DECISION;

- 3.3.6. With respect to each Authorized Violation, Redflex shall print and mail a Citation within five (5) days after Redflex’s receipt of such authorization. During the Warning Period, warning violation notices shall be issued for all Authorized Violations;
- 3.3.7. To the extent possible, the Customer shall track the collection of Fines assessed on each Citation and complete and accurate records shall be maintained by the Customer with respect each such Citation;
- 3.3.8. Redflex shall provide a toll-free telephone number for the purposes of promptly answering citizen inquiries, promptly responding to complaints and promptly scheduling appointments (within five calendar days) during which recipients of Citations may view the applicable Violations Data, and Redflex shall promptly provide necessary personnel for such purpose;
- 3.3.9. Redflex shall permit the Authorized Officer to generate monthly reports using the Redflex Standard Report System.
- 3.3.10. Upon Redflex’s receipt of a written request from the Customer and in addition to the Standard Reports, Redflex shall provide, without cost to the Customer, reports regarding the processing and issuance of Citations, the maintenance and downtime records of the Designated Intersection Approaches and the functionality of the Redflex System with respect thereto to the Customer in such format and for such periods as the Customer may reasonably request. Redflex shall not be obligated to provide in excess of six (6) such reports in any given twelve (12) month period without cost to the Customer;
- 3.3.11. Upon the Customer’s receipt of a written request from Redflex, the Finance Department of the Customer shall provide, without cost to Redflex, reports based upon information that is in the possession of the Customer regarding the prosecution of Citations and the collection of fines, fees and other monies in respect for such periods as Redflex may reasonably request; provided, however, the Customer shall not be obligated to provide in excess of three (3) such reports in any given twelve (12) month period without cost to Redflex. The cost to Redflex of producing in excess of three (3) reports shall be the Customer’s actual cost of compiling such report including labor and overhead; Customer shall not be required to obtain information from the court or third-party vendors;
- 3.3.12. During the three (3) month period following the Installation Date and upon Redflex’s receipt of a written request from the Customer at least fourteen (14) calendar days in advance of court proceeding, Redflex shall provide expert witnesses for use by the Customer in prosecuting Violations. The Customer shall use reasonable best efforts to seek judicial notice in lieu of requiring Redflex to provide such expert witnesses. In the event that Customer is provided less than fourteen days notice of a court proceedings, Redflex shall accommodate Customer by providing an expert witness as reasonably required to successfully prosecute the violation; and

- 3.3.13. During the three (3) month period following the Installation Date, Redflex shall provide such training to police personnel as shall be reasonably necessary in order to allow such personnel to act as expert witnesses on behalf of the Customer with respect to the Redlight Enforcement Program. Should Customer's personnel fail to qualify to act as an expert or for other good cause, Redflex shall continue to provide expert witness services to Customer and continue training efforts as necessary beyond the initial three (3) month period.
- 3.4. PROSECUTION AND COLLECTION; COMPENSATION. The Customer shall, in its discretion, diligently prosecute Citations and the collection of all Fines in respect thereof, and Redflex shall have the right to receive, and the Customer shall be obligated to pay, the compensation set forth on Exhibit D attached hereto.
- 3.5. CHANGES IN COMPENSATION FORMULA. If following an audit of the previous twelve months of revenue generated and costs incurred by Customer, utilizing standard accounting procedures, the results thereof establish that Customer's net recovery after deducting all of system lease invoice payments paid to Redflex during the twelve month period is less than the amount of revenue collected during said period, then both parties shall meet and confer in good faith within thirty (30) days and shall make reasonable efforts to agree upon a new compensation formula. The formula to be established shall: (i) comply with applicable laws regarding compensation to Redflex; (ii) provide Redflex with a reasonable return; (iii) provide Customer with a reasonable monthly net return. After using the new formula for a minimum of no less than ninety (90) days, the parties shall again assess each party's return for that period. If it appears that the new formula is providing each party with the agreed upon return, or both parties are otherwise satisfied with the return, then this Agreement shall continue in full force and effect, subject to all of its terms. If the new formula is not providing the agreed upon rate of return for each party, then, at either party's option, the formula may be further revised, or this Agreement may be terminated upon sixty (60) days prior written notice.
- 3.6. OTHER RIGHTS AND OBLIGATIONS. During the Term, in addition to all of the other rights and obligations set forth in this Agreement, Redflex and the Customer shall have the respective rights and obligations set forth on Exhibit E attached hereto.
- 3.7. CHANGE ORDERS. The Customer may from time to time request changes to the work required to be performed or the addition of products or services to those required pursuant to the terms of this Agreement by providing written notice thereof to Redflex, setting forth in reasonable detail the proposed changes (a "Change Order Notice"). Upon Redflex's receipt of a Change Order Notice, Redflex shall deliver a written statement describing the effect, if any, the proposed changes would have on the pricing terms set forth in Exhibit D (the "Change Order Proposal"), which Change Order Proposal shall include (i) a detailed breakdown of the charge and schedule effects, (ii) a description of any resulting changes to the specifications and obligations of the parties, (iii) a schedule for the delivery and other performance obligations, and (iv) any other

information relating to the proposed changes reasonably requested by the Customer. Following the Customer's receipt of the Change Order Proposal, the parties shall negotiate in good faith and agree to a plan and schedule for implementation of the proposed changes, the time, manner and amount of payment or price increases or decreases, as the case may be, and any other matters relating to the proposed changes; in the event that any proposed change involves only the addition of equipment or services to the existing Designated Intersection Approaches, or the addition of Intersection Approaches to be covered by the terms of this Agreement, the pricing terms set forth in Exhibit D shall govern. Any failure of the parties to reach agreement with respect to any of the foregoing as a result of any proposed changes shall not be deemed to be a breach of this Agreement, and any disagreement shall be resolved in accordance with Section 10.

**4. LICENSE; RESERVATION OF RIGHTS.**

- 4.1. LICENSE. Subject to the terms and conditions of this Agreement, Redflex hereby grants the Customer, and the Customer hereby accepts from Redflex upon the terms and conditions herein specified, a non-exclusive, non-transferable license during the Term of this Agreement to: (a) solely within the City of Emeryville, access and use the Redflex System for the sole purpose of reviewing Potential Violations and authorizing the issuance of Citations pursuant to the terms of this Agreement, and to print copies of any content posted on the Redflex System in connection therewith, (b) disclose to the public (including outside of the City of Emeryville) that Redflex is providing services to the Customer in connection with Redlight Photo Enforcement Program pursuant to the terms of this Agreement, and (c) use and display the Redflex Marks on or in marketing, public awareness or education, or other publications or materials relating to the Redlight Photo Enforcement Program.
- 4.2. RESERVATION OF RIGHTS. The Customer hereby acknowledges and agrees that: (a) Redflex is the sole and exclusive owner of the Redflex System, the Redflex Marks, all Intellectual Property arising from or relating to the Redflex System, and any and all related Equipment, (b) the Customer neither has nor makes any claim to any right, title or interest in any of the foregoing, except as specifically granted or authorized under this Agreement, and (c) by reason of the exercise of any such rights or interests of Customer pursuant to this Agreement, the Customer shall gain no additional right, title or interest therein.
- 4.3. RESTRICTED USE. The Customer hereby covenants and agrees that it shall not (a) make any modifications to the Redflex System, including but not limited to any Equipment, (b) alter, remove or tamper with any Redflex Marks, (c) use any of the Redflex Marks in an unauthorized manner (d) disassemble, decompile or otherwise perform any type of reverse engineering to the Redflex System, the Redflex System, including but not limited to any Equipment, or to any, Intellectual Property or Proprietary Property of Redflex, or cause any other Person to do any of the foregoing.
- 4.4. PROTECTION OF RIGHTS. Redflex shall have the right to take whatever action it deems necessary or desirable to remedy or prevent the infringement of any Intellectual Property of Redflex, including without limitation the filing of

applications to register as trademarks in any jurisdiction any of the Redflex Marks, the filing of patent application for any of the Intellectual Property of Redflex, and making any other applications or filings with appropriate Governmental Authorities. The Customer shall not take any action to remedy or prevent such infringing activities, and shall not in its own name make any registrations or filings with respect to any of the Redflex Marks or the Intellectual Property of Redflex without the prior written consent of Redflex.

4.5. INFRINGING USE. The Customer shall give Redflex prompt written notice of any action or claim, whether threatened or pending, against the Customer alleging that the Redflex Marks, or any other Intellectual Property of Redflex, infringes or violates any patent, trademark, copyright, trade secret or other Intellectual Property of any other Person, and the Customer shall render to Redflex such reasonable cooperation and assistance as is reasonably requested by Redflex in the defense thereof. Redflex shall reimburse the Customer for any reasonable costs incurred in providing such cooperation and assistance. If such a claim is made and Redflex determines, in the exercise of its sole discretion, that an infringement may exist, Redflex shall have the right, but not the obligation, to procure for the Customer the right to keep using the allegedly infringing items, modify them to avoid the alleged infringement or replace them with non-infringing items.

5. REPRESENTATIONS AND WARRANTIES

5.1. REDFLEX REPRESENTATIONS AND WARRANTIES.

5.1.1. Authority. Redflex hereby warrants and represents that it has all right, power and authority to execute and deliver this Agreement and perform its obligations hereunder.

5.1.2. Professional Services. Redflex hereby warrants and represents that any and all services provided by Redflex pursuant to this Agreement shall be performed in a professional and workmanlike manner and, with respect to the installation of the Redflex System, subject to applicable law, in compliance with all specifications provided to Redflex by the Customer.

5.2. CUSTOMER REPRESENTATIONS AND WARRANTIES.

5.2.1. Authority. The Customer hereby warrants and represents that it has all right, power and authority to execute and deliver this Agreement and perform its obligations hereunder.

5.2.2. Professional Services. The Customer hereby warrants and represents that any and all services provided by the Customer pursuant to this Agreement shall be performed in a professional and workmanlike manner.

5.3. LIMITED WARRANTIES. EXCEPT AS OTHERWISE PROVIDED IN THIS AGREEMENT, REDFLEX MAKES NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, WITH RESPECT TO THE REDFLEX SYSTEM OR ANY RELATED EQUIPMENT OR WITH RESPECT TO THE RESULTS OF THE CUSTOMER'S USE OF ANY OF THE FOREGOING. NOTWITHSTANDING ANYTHING TO THE CONTRARY SET FORTH

HEREIN, REDFLEX DOES NOT WARRANT THAT ANY OF THE DESIGNATED INTERSECTION APPROACHES OR THE REDFLEX SYSTEM WILL OPERATE IN THE WAY THE CUSTOMER SELECTS FOR USE, OR THAT THE OPERATION OR USE THEREOF WILL BE UNINTERRUPTED. THE CUSTOMER HEREBY ACKNOWLEDGES THAT THE REDFLEX SYSTEM MAY MALFUNCTION FROM TIME TO TIME, AND SUBJECT TO THE TERMS OF THIS AGREEMENT, REDFLEX SHALL DILIGENTLY ENDEAVOR TO CORRECT ANY SUCH MALFUNCTION IN A TIMELY MANNER.

**6. TERMINATION.**

6.1. TERMINATION. Either party shall have the right to terminate this Agreement immediately by written notice to the other if (i) Redflex is unable to recover the costs it incurred in connection with the installation of the intersection monitoring equipment within eighteen (18) months; or (ii) state statutes are amended to (a) prohibit, or substantially change the permitted manner of operation of automated red light photo enforcement systems or the manner of compensation provided for in this Agreement, or (b) substantially change the nature of violations for which motorists may be cited or charged due to use of an automated red light enforcement system; (iii) any court having jurisdiction over Customer rules, or California or federal statute or constitutional provision declares, that results from the Redflex System are inadmissible in evidence for violations of the California Vehicle or (iv) the other party commits any material breach of any of the provisions of this Agreement which breach is not remedied within forty-five (45) calendar days (or within such other time period as the Customer and Redflex shall mutually agree, which agreement shall not be unreasonably withheld or delayed) after written notice from the non-breaching party setting forth in reasonable detail the events which caused the breach. The rights to terminate this Agreement provided in this Section 6.1 shall be cumulative and without prejudice to any other right or remedy either party may have with respect to the breach concerned (if any) or any other breach of this Agreement, or which such party may otherwise have under applicable law.

6.2. PROCEDURES UPON TERMINATION. The termination of this Agreement shall not relive either party of any liability that accrued prior to such termination. Except as set forth in Section 6.3, upon the termination of this Agreement, all of the provisions of this Agreement shall terminate and:

6.2.1. Redflex shall (i) immediately cease to provide services, including but not limited to work in connection with the construction or installation of Intersection Approaches and services in connection with the Redlight Photo Enforcement Program, (ii) promptly deliver to the Customer any and all Proprietary Property of the Customer provided to Redflex pursuant to this Agreement, (iii) promptly deliver to the Customer a final report to the Customer regarding the collection of data and the issuance of Citations in such format and for such periods as the Customer may reasonably request, and which final report Redflex shall update or supplement from time to time when and if additional data or information becomes available, (iv) promptly

deliver to Customer a final invoice stating all fees properly owed by Customer to Redflex for Citations issued by Redflex prior to the termination, and (v) provide such assistance as the Customer may reasonably request from time to time in connection with prosecuting and enforcing Citations issued prior to the termination of this Agreement.

6.2.2. The Customer shall (i) immediately cease using the Redlight Photo Enforcement Program, accessing the Redflex System and using any other Intellectual Property of Redflex, (ii) promptly deliver to Redflex any and all Proprietary Property of Redflex provided to the Customer pursuant to this Agreement, and (iii) promptly pay any and all fees to Redflex for Citations issued by Redflex prior to the termination.

6.2.3. Unless the Customer and Redflex have agreed to enter into a new agreement relating to the Redlight Photo Enforcement Program or have agreed to extend the Term of this Agreement, Redflex shall remove any and all Equipment or other materials of Redflex installed in connection with Redflex's performance of its obligations under this Agreement, including but not limited to housings, poles and camera systems, and Redflex shall restore the Designated Intersection Approaches to substantially the same condition such Designated Intersection Approaches were in immediately prior to this Agreement.

7. **SURVIVAL.** Notwithstanding the foregoing, the definitions and each of the following shall survive the termination of this Agreement: (i) Sections 4.2 (Reservation of Rights), 5.1 (Redflex Representations and Warranties), 5.2 (Customer Representations and Warranties), 5.3 (Limited Warranty), 8 (Confidentiality)(for the period of time set forth in Section 8), 9 (Indemnification and Liability), 10 (Notices), 11 (Dispute Resolution), 12.1 (Assignment), 12.16 (Injunctive Relief; Specific Performance), 12.17 (Applicable Law), and 12.18 (Jurisdiction and Venue); and (ii) those provisions, and the rights and obligations therein, set forth in this Agreement which either by their terms state, or evidence the intent of the parties, that the provisions survive the expiration or termination of the Agreement, or must survive to give effect to the provisions of this Agreement.
8. **CONFIDENTIALITY.** During the term of this Agreement and for a period of three (3) years thereafter, neither party shall disclose to any third person, or use for itself in any way for pecuniary gain, any Confidential Information learned from the other party during the course of the negotiations for this Agreement or during the Term of this Agreement. Upon termination of this Agreement, each party shall return to the other all tangible Confidential Information of such party. Each party shall retain in confidence and not disclose to any third party any Confidential Information without the other party's express written consent, except (a) to its employees who are reasonably required to have the Confidential Information, (b) to its agents, representatives, attorneys and other professional advisors that have a need to know such Confidential Information, provided that such parties undertake in writing (or are otherwise bound by rules of professional conduct) to keep such information strictly confidential.
9. **INDEMNIFICATION AND LIABILITY.**

- 9.1 INDEMNIFICATION BY REDFLEX. Subject to Section 9.3, Redflex hereby agrees to defend and indemnify the Customer and its affiliates, shareholders or other interest holders, managers, officers, directors, employees, agents, representatives and successors, permitted assignees and each of their affiliates, and all persons acting by, through, under or in concert with them, or any of them (individually a "Customer Party" and collectively, the "Customer Parties") against, and to protect, save and keep harmless the Customer Parties from, and to pay on behalf of or reimburse the Customer Parties as and when incurred for, any and all liabilities, obligations, losses, damages, penalties, demands, claims, actions, suits, judgments, settlements, costs, expenses and disbursements (including reasonable attorneys', accountants' and expert witnesses' fees) of whatever kind and nature (collectively, "Losses"), which may be imposed on or incurred by any Customer Party caused by (a) any material misrepresentation, inaccuracy or breach of any covenant, warranty or representation of Redflex contained in this Agreement, or (b) the negligent or wrongful acts or omissions of Redflex, its employees or agents which result in death or bodily injury to any natural person (including third parties) or any damage to any real or tangible personal property (including the personal property of third parties), except to the extent caused by the negligence or willful misconduct of any Customer Party.
- 9.2 INDEMNIFICATION BY CUSTOMER. Subject to Section 9.3, the Customer hereby agrees to defend and indemnify Redflex and its affiliates, shareholders or other interest holders, managers, officers, directors, employees, agents, representatives and successors, permitted assignees and all persons acting by, through, under or in concert with them, or any of them (individually a "Redflex Party" and collectively, the "Redflex Parties") against, and to protect, save and keep harmless the Redflex Parties from, and to pay on behalf of or reimburse the Redflex Parties as and when incurred for, any and all Losses which may be imposed on or incurred by any Redflex Party caused by the negligent or wrongful acts or omissions of the Customer, its employees, contractors or agents which result in death or bodily injury to any natural person (including third parties) or any damage to any real or tangible personal property (including the personal property of third parties), except to the extent caused by the negligence or willful misconduct of any Redflex Party.
- 9.3 INDEMNIFICATION PROCEDURES. In the event any claim, action or demand (a "Claim") in respect of which any party hereto seeks indemnification from the other, the party seeking indemnification (the "Indemnified Party") shall give the party from whom indemnification is sought (the "Indemnifying Party") written notice of such Claim promptly after the Indemnified Party first becomes aware thereof; provided, however, that failure so to give such notice shall not preclude indemnification with respect to such Claim except to the extent of any additional or increased Losses or other actual prejudice directly caused by such failure. The Indemnifying Party shall have the right to choose counsel to defend such Claim (subject to the approval of such counsel by the Indemnified Party, which approval shall not be unreasonably withheld, conditioned or delayed), and to control, compromise and settle such Claim with the consent of the Indemnified Party; The Indemnifying Party and the Indemnified Party shall cooperate in the defense or



settlement of any Claim, and no party shall have the right enter into any settlement agreement that materially affects the other party's material rights or material interests without such party's prior written consent, which consent will not be unreasonably withheld or delayed.

9.4 LIMITED LIABILITY. Notwithstanding anything to the contrary in this Agreement, neither party shall be liable to the other, by reason of any representation or express or implied warranty, condition or other term or any duty at common or civil law, for any indirect, incidental, special, lost profits or consequential damages, however caused and on any theory of liability arising out of or relating to this Agreement.

9.5 NO PERSONAL LIABILITY. No member, official or employee of the Customer shall be personally liable to Redflex or any successor in interest in the event of any default or breach by the Customer or for any amount which may become due to Redflex or successor or on any obligation under the terms of this Agreement.

10. **NOTICES**. Any notices to be given hereunder shall be in writing, and shall be deemed to have been given (a) upon delivery, if delivered by hand, (b) three (3) days after being mailed first class, certified mail, return receipt requested, postage and registry fees prepaid, or (c) one Business Day after being delivered to a reputable overnight courier service, excluding the U.S. Postal Service, prepaid, marked for next day delivery, if the courier service obtains a signature acknowledging receipt, in each case addressed or sent to such party as follows:

10.1. Notices to Redflex:  
Redflex Traffic Systems, Inc.  
15020 North 74<sup>th</sup> Street  
Scottsdale, AZ 85260  
Attention: Ms. Karen Finley  
Facsimile: (480) 607-5552

With a copy to:  
Alschuler Grossman Stein & Kahan LLP  
2049 Century Park East  
39<sup>th</sup> Floor  
Los Angeles, CA 90067  
Attn: Steve Penden, Esq.  
Facsimile: (310) 552-6077

10.2. Notices to the Customer:  
John Flores, City Manager  
City of Emeryville  
1333 Park Avenue  
Emeryville, California 94608  
Facsimile: (510) 596-3724

Ken James, Chief of Police  
City of Emeryville  
2449 Powell Street  
Emeryville, California 94608  
Facsimile: (510) 653-5883

With a copy to:  
Michael G. Biddle, City Attorney  
City of Emeryville  
1333 Park Avenue  
Emeryville, California 94608  
Facsimile: (510) 596-3724

**11. *DISPUTE RESOLUTION.***

11.1. INFORMAL RESOLUTION. Upon the occurrence of any dispute or disagreement between the parties hereto arising out of or in connection with any term or provision of this Agreement, the subject matter hereof, or the interpretation or enforcement hereof (the "Dispute"), the parties shall engage in informal, good faith discussions and attempt to resolve the Dispute. In connection therewith, upon written notice of either party, each of the parties will appoint a designated officer whose task it shall be to meet for the purpose of attempting to resolve such Dispute. The designated officers shall meet as often as the parties shall deem to be reasonably necessary. Such officers will discuss the Dispute. If the parties are unable to resolve the Dispute in accordance with this Section 11, and in the event that either of the parties concludes in good faith that amicable resolution through continued negotiation with respect to the Dispute is not reasonably likely, then the parties may mutually agree to submit to binding or nonbinding arbitration or mediation.

11.2. ARBITRATION OF DISPUTES. The parties to this Agreement shall exercise their best efforts to negotiate and settle promptly any dispute that may arise under or with respect to this Agreement. Time is of the essence in the resolution of disputes. In the event that a dispute cannot be so settled, the parties agree to submit all such disputes to binding arbitration in the Counties of Alameda or San Francisco, California before a mutually acceptable retired Superior Court or Appellate Court judge. If the parties cannot agree on the selection of a retired Superior Court or Appellate Court judge, then they shall each select a retired Superior Court or Appellate Court judge, and the two selected judges will jointly select a third retired Superior Court or Appellate Court judge to serve as the

arbitrator. The arbitrator shall be bound by the terms of this Agreement and shall issue such procedural and remedial orders as he or she may deem appropriate. The arbitrator's fees shall be paid by the prevailing party. The award rendered in any arbitration may be entered and enforced as a judgment under California law at the request of either party to the arbitration.

**12. MISCELLANEOUS.**

12.1. ASSIGNMENT. Neither party may assign all or any portion of this Agreement without the prior written consent of the other, which consent shall not be unreasonably withheld or delayed; the Customer hereby acknowledges and agrees that the execution (as outlined in Exhibit F), delivery and performance of Redflex's rights pursuant to this Agreement shall require a significant investment by Redflex, and that in order to finance such investment, Redflex may be required to enter into certain agreements or arrangements ("Financing Transactions") with equipment lessors, banks, financial institutions or other similar persons or entities (each, a "Financial Institution" and collectively, "Financial Institutions"). The Customer hereby agrees that Redflex shall have the right to assign, pledge, hypothecate or otherwise transfer ("Transfer") its rights, or any of them, under this Agreement to any Financial Institution in connection with any Financing Transaction between Redflex and any such Financial Institution, subject to the Customer's prior written approval, which approval shall not be unreasonably withheld or delayed. The Customer further acknowledges and agrees that in the event that Redflex provides written notice to the Customer that it intends to Transfer all or any of Redflex's rights pursuant to this Agreement, and in the event that the Customer fails to provide such approval or fails to object to such Transfer within forty-five (45) business days after its receipt of such notice from Redflex, for the purposes of this Agreement, the Customer shall be deemed to have consented to and approved such Transfer by Redflex. Notwithstanding the above, this Agreement shall inure to the benefit of, and be binding upon, the parties hereto, and their respective successors or assigns.

12.2. RELATIONSHIP BETWEEN REDFLEX AND THE CUSTOMER. Nothing in this Agreement shall create, or be deemed to create, a partnership, joint venture or the relationship of principal and agent or employer and employee between the parties. The relationship between the parties shall be that of independent contractors, and nothing contained in this Agreement shall create the relationship of principal and agent or otherwise permit either party to incur any debts or liabilities or obligations on behalf of the other party (except as specifically provided herein).

12.3. AUDIT RIGHTS. Each of parties hereto shall have the right to audit to audit the books and records of the other party hereto (the "Audited Party") solely for the purpose of verifying the payments, if any, payable pursuant to this Agreement. Any such audit shall be conducted upon not less than TEN DAYS prior notice to the Audited Party, at mutually convenient times and during the Audited Party's normal business hours. Except as otherwise provided in this Agreement, the cost of any such audit shall be borne by the non-Audited Party. In the event any such audit establishes any underpayment of any payment

payable by the Audited Party to the non-Audited Party pursuant to this Agreement, the Audited Party shall promptly pay the amount of the shortfall, and in the event that any such audit establishes that the Audited Party has underpaid any payment by more than twenty five percent (25%) of the amount of actually owing, the cost of such audit shall be borne by the Audited Party. In the event any such audit establishes any overpayment by the Audited Party of any payment made pursuant to this Agreement, non-Audited Party shall promptly refund to the Audited Party the amount of the excess.

- 12.4. FORCE MAJEURE. Neither party will be liable to the other or be deemed to be in breach of this Agreement for any failure or delay in rendering performance arising out of causes beyond its reasonable control and without its fault or negligence. Such causes may include but are not limited to, acts of God or the public enemy, terrorism, significant fires, floods, earthquakes, epidemics, quarantine restrictions, strikes, freight embargoes, or Governmental Authorities approval delays which are not caused by any act or omission by Redflex, and unusually severe weather. The party whose performance is affected agrees to notify the other promptly of the existence and nature of any delay.
- 12.5. ENTIRE AGREEMENT. This Agreement represents the entire Agreement between the parties, and there are no other agreements (other than invoices and purchase orders), whether written or oral, which affect its terms. This Agreement may be amended only by a subsequent written agreement signed by both parties.
- 12.6. SEVERABILITY. If any provision of this Agreement is held by any court or other competent authority to be void or unenforceable in whole or part, this Agreement shall continue to be valid as to the other provisions thereof and the remainder of the affected provision.
- 12.7. WAIVER. Any waiver by either party of a breach of any provision of this Agreement shall not be considered as a waiver of any subsequent breach of the same or any other provision thereof.
- 12.8. CONSTRUCTION Except as expressly otherwise provided in this Agreement, this Agreement shall be construed as having been fully and completely negotiated and neither the Agreement nor any provision thereof shall be construed more strictly against either party.
- 12.9. HEADINGS. The headings of the sections contained in this Agreement are included herein for reference purposes only, solely for the convenience of the parties hereto, and shall not in any way be deemed to affect the meaning, interpretation or applicability of this Agreement or any term, condition or provision hereof.
- 12.10. EXECUTION AND COUNTERPARTS. This Agreement may be executed in any number of counterparts, each of which when so executed and delivered shall be deemed an original, and such counterparts together shall constitute only one instrument. Any one of such counterparts shall be sufficient for the purpose of proving the existence and terms of this Agreement, and no party shall be required to produce an original or all of such counterparts in making such proof.

- 12.11. COVENANT OF FURTHER ASSURANCES. All parties to this Agreement shall, upon request, perform any and all acts and execute and deliver any and all certificates, instruments and other documents that may be necessary or appropriate to carry out any of the terms, conditions and provisions hereof or to carry out the intent of this Agreement.
- 12.12. REMEDIES CUMULATIVE. Each and all of the several rights and remedies provided for in this Agreement shall be construed as being cumulative and no one of them shall be deemed to be exclusive of the others or of any right or remedy allowed by law or equity, and pursuit of any one remedy shall not be deemed to be an election of such remedy, or a waiver of any other remedy.
- 12.13. BINDING EFFECT. This Agreement shall inure to the benefit of and be binding upon all of the parties hereto and their respective executors, administrators, successors and permitted assigns.
- 12.14. COMPLIANCE WITH LAWS. Nothing contained in this Agreement shall be construed to require the commission of any act contrary to law, and whenever there is a conflict between any term, condition or provision of this Agreement and any present or future statute, law, ordinance or regulation contrary to which the parties have no legal right to contract, the latter shall prevail, but in such event the term, condition or provision of this Agreement affected shall be curtailed and limited only to the extent necessary to bring it within the requirement of the law, provided that such construction is consistent with the intent of the Parties as expressed in this Agreement.
- 12.15. NO THIRD PARTY BENEFIT. Nothing contained in this Agreement shall be deemed to confer any right or benefit on any Person who is not a party to this Agreement.
- 12.16. INJUNCTIVE RELIEF; SPECIFIC PERFORMANCE. The parties hereby agree and acknowledge that a breach of Sections 4.1 (License), 4.3 (Restricted Use) or 8 (Confidentiality) of this Agreement would result in severe and irreparable injury to the other party, which injury could not be adequately compensated by an award of money damages, and the parties therefore agree and acknowledge that they shall be entitled to injunctive relief in the event of any breach of any material term, condition or provision of this Agreement, or to enjoin or prevent such a breach, including without limitation an action for specific performance hereof.
- 12.17. APPLICABLE LAW. This Agreement shall be governed by and construed in all respects solely in accordance with the laws of the State of California, United States.
- 12.18. JURISDICTION AND VENUE. Any dispute arising out of or in connection with this Agreement shall be submitted to the exclusive jurisdiction and venue of the courts located in the County of Alameda, California, and both parties specifically agree to be bound by the jurisdiction and venue thereof.

(The remainder of this page is left intentionally blank)

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first set forth above.

"Customer"

"Redflex"

CITY OF EMERYVILLE

REFLEX TRAFFIC SYSTEMS, INC.,  
a Delaware corporation

By: \_\_\_\_\_  
John A. Flores, City Manager

By: \_\_\_\_\_  
Name:  
Title:

APPROVED AS TO FORM:

By:   
Michael G. Biddle, City Attorney

) EXHIBIT "A"  
Designated Intersection Approaches

The contract is for the implementation of up to 5 intersections with up to 10 approaches with the option for a second phase to include an additional up to 5 intersections and up to 10 approaches. Identification of enforced intersections shall be determined by Customer as warranted by community safety and traffic needs and agreed to by Redflex.

## EXHIBIT "B"

### Section 1.01 Construction and Installation Obligations

#### (a) Timeframe for Installation

Redflex will have each specified intersection installed and activated in phases in accordance with an implementation plan to be mutually agreed to by Redflex Traffic Systems and the Customer.

Redflex will use reasonable commercial efforts to install the system in accordance with the schedule set forth in the implementation plan that will be formalized upon project commencement.

Redflex will use reasonable commercial efforts to install and activate the first specified intersection within the first sixty (60) days subsequent to formal project kick-off. The Customer agrees that the estimated timeframe for installation and activation are subject to conditions beyond the control of Redflex and are not guaranteed.

1. Redflex Obligations. Redflex shall do or cause to be done each of the following (in each case, unless otherwise stated below, at Redflex's sole expense):
  - 1.1. Appoint the Redflex Project Manager and a project implementation team consisting of between one (1) and four (4) people to assist the Redflex Project Manager;
  - 1.2. Request current "as-built" electronic engineering drawings for the Designated Intersection Approaches (the "Drawings") from the city traffic engineer;
  - 1.3. Develop and submit to the Customer for approval construction and installation specifications in reasonable detail for the Designated Intersection Approaches, including but not limited to specifications for all radar sensors, pavement loops, electrical connections and traffic controller connections, as required; and
  - 1.4. Seek approval from the relevant Governmental Authorities having authority or jurisdiction over the construction and installation specifications for the Designated Intersection Approaches (collectively, the "Approvals"), which will include compliance with City permit applications.
  - 1.5. Finalize the acquisition of the Approvals;
  - 1.6. Submit to the Customer a public awareness strategy for the Customer's consideration and approval, which strategy shall include media and educational materials for the Customer's approval or amendment (the "Awareness Strategy");
  - 1.7. Develop Redlight Violation Criteria in consultation with the Customer; Customer shall review the Redlight Violation Criteria to ensure that it complies with City policies and applicable law and shall have sole discretion to approve or disapprove adoption of the Redlight Violation Criteria;
  - 1.8. Develop for approval by Customer the Enforcement Documentation; Customer shall review the Enforcement Documentation to ensure that it complies with City policies and applicable law and shall have sole discretion to approve or disapprove the Enforcement Documentation;
  - 1.9. Complete the installation and testing of all necessary Equipment, including hardware and software, at the Designated Intersection Approaches (under the supervision of the Customer);



- 1.10. Cause an electrical sub-contractor to complete all reasonably necessary electrical work at the Designated Intersection Approaches, including but not limited to the installation of all related Equipment and other detection sensors, poles, cabling, telecommunications equipment and wiring, which work shall be performed in compliance with all applicable local, state and federal laws and regulations;
  - 1.11. Install and test the functionality of the Designated Intersection Approaches with the Redflex System and establish fully operational Violation processing capability with the Redflex System;
  - 1.12. Implement the use of the Redflex System at each of the Designated Intersection Approaches;
  - 1.13. Deliver the Materials to the Customer; and
  - 1.14. Issue "warning letters" for Authorized Violations which occurred at each Designated Intersection Approach during the Warning Period; and
  - 1.15. During the Warning Period, Redflex shall provide training (i) for up to fifteen (15) personnel of the Customer, including but not limited to the persons who Customer shall appoint as Authorized Officers and other persons involved in the administration of the Redlight Photo Enforcement Program, (ii) for at least sixteen (16) hours in the aggregate, (iii) regarding the operation of the Redflex System and the Redlight Photo Enforcement Program, which training shall include training with respect to the Redflex System and its operations, strategies for presenting Violations Data in court and judicial proceedings and a review of the Enforcement Documentation;
  - 1.16. Work with court and judicial personnel to address issues regarding the implementation of the Redflex System, the development of a subpoena processing timeline that will permit the offering of Violations Data in court and judicial proceedings, the establishment of a court hearing schedule for adjudicating upon Citations, and coordination between Redflex, the Customer and court personnel; and
  - 1.17. Provide reasonable public relations resources and media materials to the Customer in the event that the Customer elects to conduct a public launch of the Redlight Photo Enforcement Program.
2. CUSTOMER OBLIGATIONS. the Customer shall do or cause to be done each of the following (in each case, unless otherwise stated below, at Customer's sole expense):
- 2.1.1. Appoint the Police Project Manager;
  - 2.1.2. Assist Redflex in obtaining the Drawings from the relevant Governmental Authorities;
  - 2.1.3. Notify Redflex of any specific requirements relating to the construction and installation of any Intersection Approaches or the implementation of the Redlight Photo Enforcement Program;
  - 2.1.4. Provide assistance to Redflex in obtaining access to the records data of the California Department of Motor Vehicles in Redflex's capacity as an independent contractor to the Customer; and
  - 2.1.5. Assist Redflex in seeking the Approvals

- 2.1.6. Provide reasonable access to the Customer's properties and facilities in order to permit Redflex to install and test the functionality of the Designated Intersection Approaches and the Redlight Photo Enforcement Program;
- 2.1.7. Provide reasonable access to the personnel of the Customer and reasonable information about the specific operational requirements of such personnel for the purposes of performing training;
- 2.1.8. Provide the services of necessary personnel during the Warning Period;
- 2.1.9. Seek approval or amendment of Awareness Strategy and provide written notice to Redflex with respect to the quantity of media and program materials (the "Materials") that the Customer will require in order to implement the Awareness Strategy during the period commencing on the date on which Redflex begins the installation of any of the Designated Intersection Approaches and ending one (1) month after the Installation Date;
- 2.1.10. Assist Redflex in developing the Redlight Violation Criteria and take action to approve or disapprove the Redlight Violation Criteria; if Redlight Violation Criteria is disapproved, Customer shall continue to work with Redflex in developing criteria acceptable to Customer;
- 2.1.11. Assist Redflex in developing the Enforcement Documentation and take action to approve or disapprove the Enforcement Documentation, if Enforcement Documentation is disapproved, Customer shall continue to work with Redflex in developing criteria acceptable to Customer;
- 2.1.12. Oversee signal phasing and timing for the designated intersections; and
- 2.1.13. Arrange and pay for fabrication of warning signs.

EXHIBIT "C"  
Maintenance

1. All repair and maintenance of camera systems and related equipment will be the sole responsibility of Redflex, including but not limited to maintaining the casings of the cameras included in the Redflex System and all other Equipment in reasonably clean and graffiti-free condition. All Equipment shall be regularly inspected by Redflex to ensure that the equipment is properly installed and is operating properly. The Customer shall be responsible for the regular inspection and maintenance of the warning signs.
2. Redflex shall not open the Traffic Signal Controller Boxes without a representative of city Traffic Engineering present.
3. Customer will assist in providing diagrams of the electrical and telephone utility locations but shall not be responsible for the costs of installation of electrical or telephonic facilities.
4. In the event that images of a quality suitable for the Authorized Officer to identify Violations cannot be reasonably obtained without the use of flash units, Redflex shall provide and install such flash units.
5. The Redflex Project Manager (or a reasonable alternate) shall be available to the Police Project Manager each day, on a reasonable best efforts basis.

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**EXHIBIT "D"**  
**COMPENSATION & PRICING**

**\$89 Per Citation Issued**

BUSINESS ASSUMPTIONS FOR ALL PRICING OPTIONS:

1. Redflex construction will be able to utilize existing conduit for installation where space is available. Where it is determined that additional conduit is necessary, cost and access for use of such additional conduit shall be paid by Redflex. Any such additional conduit shall become the exclusive property of the Customer upon termination of this Agreement.
2. The Customer agrees to pay RTS within forty-five (45) days after the invoice is received. A monthly late fee of 1.5% is payable for payments past due 60 days.
3. Prices do not include supply of power and supply of DSL, cable or other broadband services. The Customer shall be solely responsible for power and communication infrastructure.
4. If the City Fine allocation is adjusted, Redflex's payments hereunder will be adjusted in direct proportion to the fine allocation adjustment.

Exhibit "E"

Additional Rights and Obligations

1. Redflex and the Customer shall respectively have the additional rights and obligations set forth below:
2. Redflex shall assist the Customer in public information and education efforts, press releases and schedules for any public launch of the Redlight Photo Enforcement Program (actually print and production costs are the sole responsibility of the Customer).
3. The Customer shall be solely responsible for the fabrication of any signage, notices or other postings required pursuant to any law, rule or regulation of any Governmental Authority ("Signage"), including but not limited to the California Vehicle Code, and shall assist in determining the placement of such Signage, and the Customer hereby acknowledges and agrees that the Customer shall be solely responsible for installing such Signage.
4. The Customer shall be solely responsible for the installation of LED lights at enforced intersections.
5. The Redflex Project Manager and the Police Project Manager shall meet on a weekly basis during the period commencing as of the date of execution hereof and ending on the Installation Date, and on a monthly basis for the remainder of the Term, at such times and places as the Redflex Manager and the Customer Manager shall mutually agree.
6. The Customer shall not access the Redflex System or use the Redlight Photo Enforcement Program in any manner other than prescribe by law and which restricts or inhibits any other Person from using the Redflex System or the Redflex Photo Enforcement Program with respect to any Intersection Approaches constructed or maintained by Redflex for such Person, or which could damage, disable, impair or overburden the Redflex System or the Redflex Photo Enforcement Program, and the Customer shall not attempt to gain unauthorized access to (i) any account of any other Person, (ii) any computer systems or networks connected to the Redflex System, or (iii) any materials or information not intentionally made available by Redflex to the Customer by means of hacking, password mining or any other method whatsoever, nor shall the Customer cause any other Person to do any of the foregoing.
7. The Customer shall maintain the confidentiality of any username, password or other process or device for accessing the Redflex System or using the Redlight Photo Enforcement Program.
8. Each of Redflex and the Customer shall advise each other in writing with respect to any applicable rules or regulations governing the conduct of the other on or with respect to the property of such other party, including but not limited to rules and regulations relating to the safeguarding of confidential or proprietary information, and when so advised, each of Redflex and the Customer shall obey any and all such rules and regulations so long as said rules and regulations do not materially alter the terms of this Agreement.
9. The Customer shall promptly reimburse Redflex for the cost of repairing or replacing any portion of the Redflex System, or any property or equipment related thereto, damaged directly by the gross negligence of Customer, or any of its employees,

contractors or agents. Redflex is responsible for the costs of and the prompt repair or replacement of its property or equipment damaged by any other means.

10. Redflex shall maintain all photographic records made by the Redflex System and information obtained from the Department of Motor Vehicles ("DMV") as follows:
  - (i) all such information shall be kept confidential and shall only be used for purposes of red light violation enforcement and made available only to governmental agencies and law enforcement agencies;
  - (ii) except for court records, the photographic records and DMV information shall only be retained for up to six months from the date the information is first obtained, or until final disposition of the citation, whichever date is later, after which the information shall be destroyed in a manner that preserves the confidentiality of the information;
  - (iii) registered owners or other individuals identified by the registered owner as the offending driver of the vehicle shall be permitted to review the photographic evidence of the alleged violation. Should the law governing confidentiality of the photographic records or DMV information change, Redflex agrees to be bound by such changes and revise its operating procedures accordingly.
11. Prior to commencement of the services provided under this Agreement, Redflex shall apply to the City of Emeryville Finance Department for a business license, pay the applicable business license tax and maintain the business license during the term of this Agreement as provided in Article 1 of Chapter 1 of Title 3 of the Emeryville Municipal Code.

## Insurance

INSURANCE Redflex shall secure and maintain at its own cost, for all operations, the following insurance coverage:

1.1 Workers' Compensation & Employer's Liability Insurance. The Workers' Compensation Insurance shall be in the form and amount required by State statute. The Employer's Liability minimum limits required are: (a) \$1,000,000 Each Accident; (b) \$1,000,000 Disease - Policy Limit; and (c) \$1,000,000 Disease – Each Employee. The Workers' Compensation policy shall contain endorsements providing (I) a waiver of subrogation in favor of Customer r; and (II) thirty (30) days' written notice to Customer in the event of cancellation or material reduction in coverage.

1.2 General Liability Insurance. Occurrence basis with minimum limits of (a) \$1,000,000 Each Occurrence; (b) \$2,000,000 General Aggregate; and (c) \$1,000,000 Products/ Completed Operations Aggregate. General Liability Insurance shall be at least as broad as ISO "Occurrence" Form CG 0001 and shall include coverage as follows: (I) premises, operations and mobile equipment liability coverage for explosion, collapse and underground hazards; (II) independent contractor's coverage (liability a subcontractor may incur as a result of the operations, acts or omissions of subcontractors, suppliers and their agents or employees); (III) products and completed operations coverage; (IV) blanket contractual coverage including both oral and written contracts and including obligations assumed by Redflex under the Agreement documents; (V) personal injury coverage; (VI) broad form property damage coverage including completed operations; (VII) an endorsement naming Customer and such additional indemnified parties as Customer designates as additional insureds (the endorsement must be ISO Form CG10 1 0 11/85 edition or its equivalent and must cover joint negligence, completed operations and the acts of Redflex, its subcontractors and suppliers); (VIII) an endorsement providing the insurance is primary as respects Customer and that any insurance or self-insurance maintained by Customer is excess and non-contributing; and (IX) an endorsement providing thirty (30) days' prior written notice to Customer in the event of cancellation or material reduction in coverage.

1.3 Redflex shall maintain in-force Professional Liability Insurance (and/or Errors & Omissions Insurance) with minimum limits of liability of \$1,000,000 combined single limit coverage against an injury, death, loss or damages because of wrongful or negligent acts or omissions by the named insured.

No endorsement limiting or excluding a standard coverage is permitted and claims-made coverage or modified occurrence is not acceptable.



1.4 Business Auto Liability Insurance. \$1,000,000 each occurrence combined single limit for bodily injury and/or property damage liability, including coverage for (I) owned automobiles; (II) hired or borrowed automobiles; and (III) non-owned automobiles. Redflex shall provide an endorsement naming Customer and such additional parties as Customer reasonably designates as additional insureds. Said endorsement shall provide thirty (30) days' written notice to Customer in the event of cancellation or material reduction in coverage.

1.5 GENERAL REQUIREMENTS. A certificate and endorsement in a form acceptable to Customer demonstrating compliance with the above insurance requirements (or, at Customer's request, certified copies of Redflex's actual policies) shall be delivered to Customer before Redflex performs any work at or prepares or delivers material to the sites where installation work will occur. Redflex shall maintain all of the above insurance coverage in force during the duration of this Agreement. Redflex shall maintain the Products and Completed Operations Liability Coverage, including the required endorsements, in force until expiration of the applicable statute of limitation relating to latent defects in construction of or improvements to real property.

The use of self-insured retention or deductibles in excess of \$10,000 shall not be allowed unless specifically approved by Customer in advance and in writing. Redflex is fully responsible for payment of any self-insured retentions or deductibles, regardless of their amount.

Exhibit F  
FORM OF ACKNOWLEDGMENT AND CONSENT

THIS ACKNOWLEDGMENT AND CONSENT is entered into by and between the City of \_\_\_\_\_ (the "City") and Redflex Traffic Systems, Inc. ("Redflex"), dated \_\_\_\_\_, \_\_\_\_\_, related to that certain Agreement dated \_\_\_\_\_, \_\_\_\_\_, by and between the City and Redflex (the "Agreement") which hereby acknowledges, consents and agrees to the following (the "Consent"):

1. Redflex has financed certain operations and equipment related to its business, including but not limited to camera systems, housing and poles (the "Equipment") through certain lenders (the "Lenders"). Redflex has granted to Lenders a security interest in the Equipment, related property including software and proceeds thereto as collateral for the performance when due of its obligations to Lenders. Redflex desires to assign all of its rights, but none of its liabilities or obligations under the Agreement (the "Assignment") to [Insert Name], as collateral agent for the Lenders (the "Collateral Agent"). Redflex will not, by virtue of the Assignment, be relieved of any liability or obligation under the Agreement or otherwise, and neither Collateral Agent nor Lenders are assuming any liabilities or obligations under the Agreement.--- City hereby acknowledges notice of the Assignment and hereby consents thereto and to assignment to any similar subsequent financing party of Redflex, and further acknowledges that Collateral Agent or Lenders, and their respective successors and assigns, and any other subsequent future lender, may assign the rights received from Redflex.
2. Redflex hereby authorizes City upon Collateral Agent's written request to make any payments due to Redflex under the Agreement directly to Collateral Agent, c/o [Insert Address], or to whomever Collateral Agent may from time to time direct in writing.
3. City acknowledges that the attached Exhibit A is a true, correct and complete copy of the Agreement.
4. City agrees that City shall not assert against Collateral Agent and Lenders any right or claim of set off, recoupment, counterclaim or other defense in respect of amounts or obligations owed by Collateral Agent and Lenders to City against amounts or obligations that City owes to Collateral Agent and Lenders under the Agreement.
5. In accordance with Section 20 (f) of the Agreement, this Consent shall be deemed to be notice to City. In the event that City fails to provide such approval or object to this Consent within a reasonable time which shall include at least three weeks prior to the next City Council meeting; including this City Council meeting; and three days following the meeting after its receipt of such notice from Redflex, for

the purposes of this Agreement, the City shall be deemed to have consented to and approved this Consent.

IN WITNESS THEREOF, each of the undersigned have caused this Acknowledgment and Consent to be executed by their duly elected officers duly authorized as of the date first above written.

CITY OF EMERYVILLE

REDFLEX TRAFFIC SYSTEMS

By: \_\_\_\_\_

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**AGREEMENT BETWEEN THE CITY OF EMERYVILLE  
AND REDFLEX TRAFFIC SYSTEMS, INC. FOR  
AUTOMATED RED LIGHT PHOTO ENFORCEMENT CAMERAS**

This Agreement (this "Agreement") is made as of this 16<sup>th</sup> day of December, 2003 by and between Redflex Traffic Systems, Inc., a California corporation with offices at 5813A Uplander Way, Culver City, California 90230 ("Redflex"), and the City of Emeryville, a municipal corporation, with offices at 1333 Park Avenue , Emeryville, California, 94608 (the "Customer").

**RECITALS**

WHEREAS, Redflex has exclusive knowledge, possession and ownership of certain equipment, licenses, applications, and citation processes related to digital red light photo enforcement cameras; and

WHEREAS, the Customer desires to engage the services of Redflex to provide certain equipment, processes and back office services so that sworn police officers or other qualified personnel of the Customer are able to monitor, identify and enforce red light running violations; and

WHEREAS, it is a mutual objective of both Redflex and the Customer to reduce the incidence of vehicle collisions at the traffic intersections that will be monitored pursuant to the terms of this Agreement.

NOW THEREFORE, in consideration of the mutual covenants contained herein, and for other valuable consideration received, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

**AGREEMENT**

1. **DEFINITIONS.** In this Agreement, the words and phrases below shall have the following meanings:
  - 1.1. "Authorized Officer" means the Police Project Manager or such other individual(s) as the Customer shall designate to review Potential Violations and to authorize the Issuance of Citations in respect thereto, and in any event, a sworn police officer.
  - 1.2. "Authorized Violation" means each Potential Violation in the Violation Data for which authorization to issue a citation in the form of an Electronic Signature is given by the Authorized Officer by using the Redflex System.
  - 1.3. "Citation" means the notice of a Violation, which is mailed or otherwise delivered by Redflex to the violator on the appropriate Enforcement Documentation for each Authorized Violation.
  - 1.4. "Confidential Information" means, with respect to any Person, any information, matter or thing of a secret, confidential or private nature, whether or not so labeled, which is connected with such Person's business or methods of operation or concerning any of such Person's suppliers, licensors, licensees, customers or others with whom such Person has a business relationship, and which has current

or potential value to such Person or the unauthorized disclosure of which could be detrimental to such Person, including but not limited to:

- 1.4.1. Matters of a business nature, including but not limited to information relating to development plans, costs, finances, marketing plans, data, procedures, business opportunities, marketing methods, plans and strategies, the costs of construction, installation, materials or components, the prices such Person obtains or has obtained from its clients or customers, or at which such Person sells or has sold its services; and
- 1.4.2. Matters of a technical nature, including but not limited to product information, trade secrets, know-how, formulae, innovations, inventions, devices, discoveries, techniques, formats, processes, methods, specifications, designs, patterns, schematics, data, access or security codes, compilations of information, test results and research and development projects. For purposes of this Agreement, the term "trade secrets" shall mean the broadest and most inclusive interpretation of trade secrets as defined by §3426.1(d) of the California Civil Code (the "Uniform Trade Secrets Act") and cases interpreting the scope of the Uniform Trade Secrets Act.
- 1.4.3. Notwithstanding the foregoing, Confidential Information will not include information that: (i) was generally available to the public or otherwise part of the public domain at the time of its disclosure, (ii) became generally available to the public or otherwise part of the public domain after its disclosure and other than through any act or omission by any party hereto in breach of this Agreement, (iii) was subsequently lawfully disclosed to the disclosing party by a person other than a party hereto, (iv) was required by a court of competent jurisdiction, or (v) was required by applicable state law including the California Public Records Act.
- 1.5. "Designated Intersection Approaches" means the Intersection Approaches set forth on Exhibit A attached hereto, and such additional Intersection Approaches as Customer shall identify and Redflex and the Customer shall mutually agree.
- 1.6. "Electronic Signature" means the method through which the Authorized Officer indicates his or her approval of the issuance of a Citation for a Potential Violation using the Redflex System.
- 1.7. "Enforcement Documentation" means the necessary and appropriate documentation related to the Redlight Photo Enforcement Program, including but not limited to warning letters, citation notices (using the specifications of the California Judicial Council and the Emeryville Police Department), a numbering sequence for use on all citation notices (in accordance with applicable court rules), instructions to accompany each issued Citation (including in such instructions a description of basic court procedures, payment options and information regarding the viewing of images and data collected by the Redflex System), chain of custody records, criteria regarding operational policies for processing Citations (including with respect to coordinating with the California Department of Motor Vehicles), and technical support documentation for applicable court and judicial officers.
- 1.8. "Equipment" means any and all cameras, sensors, equipment, components, products, software and other tangible and intangible property relating to the

Redflex System, including but not limited to all camera systems, housings and poles.

- 1.9. "Fine" means a monetary sum assessed for Citation, including but not limited to bail forfeitures, but excluding suspended fines.
- 1.10. "Governmental Authority" means any domestic or foreign government, governmental authority, court, tribunal, agency or other regulatory, administrative or judicial agency, commission or organization, and any subdivision, branch or department of any of the foregoing.
- 1.11. "Installation Date" means the date on which Redflex completes the construction and installation of at least one (1) Intersection Approach in accordance with the terms of this Agreement so that such Intersection Approach is operational for the purposes of functioning with the Redlight Photo Enforcement Program.
- 1.12. "Intellectual Property" means, with respect to any Person, any and all now known or hereafter known tangible and intangible (a) rights associated with works of authorship throughout the world, including but not limited to copyrights, moral rights and mask-works, (b) trademark and trade name rights and similar rights, (c) trade secrets rights, (d) patents, designs, algorithms and other industrial property rights, (e) all other intellectual and industrial property rights (of every kind and nature and however designated), whether arising by operation of law, contract, license, or otherwise, and (f) all registrations, initial applications, renewals, extensions, continuations, divisions or reissues hereof now or hereafter in force (including any rights in any of the foregoing), of such Person.
- 1.13. "Intersection Approach" means a conduit of travel with up to four (4) contiguous lanes from the curb (e.g., northbound, southbound, eastbound or westbound) on which at least one (1) digital, rear shot multiple image color camera and at least one (1) digital face camera has been installed by Redflex for the purposes of facilitating Redlight Photo Enforcement by the Customer.
- 1.14. "Material Breach" includes, but is not limited to the following: (1) state statutes are amended to (a) prohibit, or substantially change the permitted manner of operation of automated red light photo enforcement systems, or (b) substantially change the nature of violations for which motorists may be cited or charged due to use of an automated red light enforcement system; (2) any court having jurisdiction over Customer rules, or California or federal statute or constitutional provision declares, that results from the Redflex System, or similar systems of red light photo enforcement are inadmissible in evidence for violations of the California Vehicle Code or that the means of compensating Redflex hereunder is unlawful; or (3) the other party commits any breach of any of the provisions of this Agreement which breach is not remedied within forty-five (45) calendar days (or within such other time period as the Customer and Redflex shall mutually agree, which agreement shall not be unreasonably withheld or delayed) after written notice from the non-breaching party setting forth in reasonable detail the events which caused the breach.
- 1.15. "Operational Period" means the period of time during the Term, commencing on the Installation Date, during which the Redlight Photo

Enforcement Program is functional in order to permit the identification and prosecution of Violations at the Designated Intersection Approaches by a sworn police officer of the Customer and the issuance of Citations for such approved Violations using the Redflex System.

- 1.16. “Person” means a natural individual, company, Governmental Authority, partnership, firm, corporation, legal entity or other business association.
- 1.17. “Police Project Manager” means the project manager appointed by the Customer in accordance with this Agreement, which manager shall initially be the Traffic Sergeant or such person as the Customer shall designate by providing written notice thereof to Redflex from time to time, which manager shall be a sworn police officer or other qualified person and shall be responsible for overseeing the installation of the Intersection Approaches and the implementation of the Redlight Photo Enforcement Program. However, only the City Manager or Chief of Police shall have the power and authority to make management decisions relating to the Customer’s obligations pursuant to this Agreement, including but not limited to change order authorizations, subject to any limitations set forth in the Customer’s charter or other organizational documents of the Customer or by the city council or other governing body of the Customer.
- 1.18. “Potential Violation” means, with respect to any motor vehicle passing through a Designated Intersection Approach, the data collected by the Redflex System with respect to such motor vehicle, which data shall be processed by the Redflex System for the purposes of allowing the Authorized Officer to review such data and determine whether a Violation has occurred.
- 1.19. “Proprietary Property” means, with respect to any Person, any written or tangible property owned or used by such Person in connection with such Person’s business, whether or not such property is copyrightable or also qualifies as Confidential Information, including without limitation products, samples, equipment, files, lists, books, notebooks, records, documents, memoranda, reports, patterns, schematics, compilations, designs, drawings, data, test results, contracts, agreements, literature, correspondence, spread sheets, computer programs and software, computer print outs, other written and graphic records and the like, whether originals, copies, duplicates or summaries thereof, affecting or relating to the business of such Person, financial statements, budgets, projections and invoices.
- 1.20. “Redflex Marks” means all trademarks registered in the name of Redflex or any of its affiliates, such other trademarks as are used by Redflex or any of its affiliates on or in relation to Redlight Photo Enforcement at any time during the Term this Agreement, service marks, trade names, logos, brands and other marks owned by Redflex, and all modifications or adaptations of any of the foregoing.
- 1.21. “Redflex Project Manager” means the project manager appointed by Redflex in accordance with this Agreement, which project manager shall initially be \_\_\_\_\_, or such person as Redflex shall designate by providing written notice thereof to the Customer from time to time, who shall be responsible for overseeing the construction and installation of the Designated Intersection Approaches and the implementation the Redlight Photo Enforcement Program, and who shall have the power and authority to make management

decisions relating to Redflex's obligations pursuant to this Agreement, including but not limited to change-order authorizations. The Customer will have the right to reject Redflex's Project Manager and request another Project Manager.

- 1.22. "Redflex System" means, collectively, the SmartCam™ System, the SmartOps™ System, the Redlight Photo Enforcement Program, and all of the other equipment, applications, back office processes and digital red light traffic enforcement cameras, sensors, components, products, software and other tangible and intangible property relating thereto.
  - 1.23. "Redlight Photo Enforcement Program" means the process by which the monitoring, identification and enforcement of Violations is facilitated by the use of certain equipment, applications and back office processes of Redflex, including but not limited to cameras, flashes, central processing units, signal controller interfaces and detectors (whether loop, radar or video loop) which, collectively, are capable of measuring Violations and recording such Violation data in the form of photographic images of motor vehicles and/or their drivers.
  - 1.24. "Redlight Violation Criteria" means the standards and criteria by which Potential Violations will be evaluated by sworn police officers or other qualified personnel of the Customer, which standards and criteria shall include, but are not limited to, the duration of time that a traffic light must remain red prior to a Violation being deemed to have occurred, and the location(s) in an intersection which a motor vehicle must pass during a red light signal prior to being deemed to have committed a Violation, all of which shall be in compliance with all applicable laws, rules and regulations of Governmental Authorities.
  - 1.25. "SmartCam™ System" means the proprietary digital speed and red light photo enforcement system of Redflex relating to the Redlight Photo Enforcement Program.
  - 1.26. "SmartOps™ System" means the proprietary back-office processes of Redflex relating to the Redlight Photo Enforcement Program.
  - 1.27. "SmartScene™ System" means the proprietary digital video camera unit, hardware and software required for providing supplemental violation data.
  - 1.28. "Traffic Signal Controller Boxes" means the signal controller interface and detector, including but not limited to the radar or video loop, as the case may be.
  - 1.29. "Violation" means any traffic violation contrary to the terms of the California Vehicle Code or any applicable rule, regulation or law of any other Governmental Authority, including but not limited to operating a motor vehicle contrary to traffic signals, and operating a motor vehicle without displaying a valid license plate or registration.
  - 1.30. "Violations Data" means the images and other Violations data gathered by the Redflex System at the Designated Intersection Approaches.
  - 1.31. "Warning Period" means the period of thirty (30) days after the Installation Date.
2. **TERM.** The term of this Agreement shall commence as of the date hereof and shall continue for a period of five (5) years after the Installation Date (the "Initial Term"). The Customer shall have the right, but not the obligation, to extend the term of this Agreement for up to two (2) additional consecutive one (1) year periods following the



expiration of the Initial Term (each, a “Renewal Term” and collectively with the Initial Term, the “Term”). The Customer may exercise the right to extend the term of this Agreement for a Renewal Term by providing written notice to Redflex not less than thirty (30) days prior to the last day of the Initial Term or the Renewal Term, as the case may be.

3. **SERVICES.** Redflex shall provide the Redlight Photo Enforcement Program to the Customer with respect to the Designated Intersection Approaches, in each case in accordance with the terms and provisions set forth in this Agreement.

3.1. **INSTALLATION.** With respect to the construction of the Designated Intersection Approaches and the installation of the Redflex System at such Designated Intersection Approaches, the Customer and Redflex shall have the respective rights and obligations set forth on Exhibit B attached hereto. Customer shall incur no costs in connection with the hook-up or connection with telephone lines or electrical lines.

3.2. **MAINTENANCE.** With respect to the maintenance of the Redflex System at the Designated Intersection Approaches, the Customer and Redflex shall have the respective rights and obligations set forth on Exhibit C attached hereto. Customer shall incur no costs in connection with the maintenance of the system, other than the payment of monthly electrical and telephone bills associated with the Redflex system. Customer is responsible for damage caused solely by 1) the gross negligence of Customer, or 2) as a result of Customer’s damage to the electronic loops placed in the pavement as a part of the System.

3.3. **VIOLATION PROCESSING.** During the Operational Period, Violations shall be processed as follows:

3.3.1. All Violations Data shall be stored on the Redflex System;

3.3.2. The Redflex System shall process Violations Data gathered from the Designated Intersection Approaches into a format capable of review by the Authorized Officer via the Redflex System;

3.3.3. The Redflex System shall be accessible by the Authorized Officer through a virtual private network in encrypted format by use of a confidential password on any computer equipped with a high-speed internet connection and a web browser;

3.3.4. Redflex shall provide the Authorized Officer with access to the Redflex System for the purposes of reviewing the pre-processed Violations Data within seven (7) days of the gathering of the Violation Data from the applicable Designated Intersection Approach;

3.3.5. The Customer shall cause the Authorized Officer to review the Violations Data and to determine whether a citation shall be issued with respect to each Potential Violation captured within such Violation Data, and transmit each such determination in the form of an Electronic Signature to Redflex using the software or other applications or procedures provided by Redflex on the Redflex System for such purpose, and REDFLEX HEREBY ACKNOWLEDGES AND AGREES THAT THE DECISION TO ISSUE A CITATION SHALL BE THE SOLE, UNILATERAL AND EXCLUSIVE DECISION OF THE AUTHORIZED OFFICER AND SHALL BE MADE IN SUCH AUTHORIZED OFFICER’S SOLE DISCRETION (A

“CITATION DECISION”), AND IN NO EVENT SHALL REDFLEX HAVE THE ABILITY OR AUTHORIZATION TO MAKE A CITATION DECISION;

- 3.3.6. With respect to each Authorized Violation, Redflex shall print and mail a Citation within five (5) days after Redflex's receipt of such authorization. During the Warning Period, warning violation notices shall be issued for all Authorized Violations;
- 3.3.7. To the extent possible, the Customer shall track the collection of Fines assessed on each Citation and complete and accurate records shall be maintained by the Customer with respect each such Citation;
- 3.3.8. Redflex shall provide a toll-free telephone number for the purposes of promptly answering citizen inquiries, promptly responding to complaints and promptly scheduling appointments (within five calendar days) during which recipients of Citations may view the applicable Violations Data, and Redflex shall promptly provide necessary personnel for such purpose;
- 3.3.9. Redflex shall permit the Authorized Officer to generate monthly reports using the Redflex Standard Report System.
- 3.3.10. Upon Redflex's receipt of a written request from the Customer and in addition to the Standard Reports, Redflex shall provide, without cost to the Customer, reports regarding the processing and issuance of Citations, the maintenance and downtime records of the Designated Intersection Approaches and the functionality of the Redflex System with respect thereto to the Customer in such format and for such periods as the Customer may reasonably request. Redflex shall not be obligated to provide in excess of six (6) such reports in any given twelve (12) month period without cost to the Customer;
- 3.3.11. Upon the Customer's receipt of a written request from Redflex, the Finance Department of the Customer shall provide, without cost to Redflex, reports based upon information that is in the possession of the Customer regarding the prosecution of Citations and the collection of fines, fees and other monies in respect for such periods as Redflex may reasonably request; provided, however, the Customer shall not be obligated to provide in excess of three (3) such reports in any given twelve (12) month period without cost to Redflex. The cost to Redflex of producing in excess of three (3) reports shall be the Customer's actual cost of compiling such report including labor and overhead; Customer shall not be required to obtain information from the court or third-party vendors;
- 3.3.12. During the three (3) month period following the Installation Date and upon Redflex's receipt of a written request from the Customer at least fourteen (14) calendar days in advance of court proceeding, Redflex shall provide expert witnesses for use by the Customer in prosecuting Violations. The Customer shall use reasonable best efforts to seek judicial notice in lieu of requiring Redflex to provide such expert witnesses. In the event that Customer is provided less than fourteen days notice of a court proceedings, Redflex shall accommodate Customer by providing an expert witness as reasonably required to successfully prosecute the violation; and

- 3.3.13. During the three (3) month period following the Installation Date, Redflex shall provide such training to police personnel as shall be reasonably necessary in order to allow such personnel to act as expert witnesses on behalf of the Customer with respect to the Redlight Enforcement Program. Should Customer's personnel fail to qualify to act as an expert or for other good cause, Redflex shall continue to provide expert witness services to Customer and continue training efforts as necessary beyond the initial three (3) month period.
- 3.4. PROSECUTION AND COLLECTION; COMPENSATION. The Customer shall, in its discretion, diligently prosecute Citations and the collection of all Fines in respect thereof, and Redflex shall have the right to receive, and the Customer shall be obligated to pay, the compensation set forth on Exhibit D attached hereto.
- 3.5. CHANGES IN COMPENSATION FORMULA. If following an audit of the previous twelve months of revenue generated and costs incurred by Customer, utilizing standard accounting procedures, the results thereof establish that Customer's net recovery after deducting all of system lease invoice payments paid to Redflex during the twelve month period is less than the amount of revenue collected during said period, then both parties shall meet and confer in good faith within thirty (30) days and shall make reasonable efforts to agree upon a new compensation formula. The formula to be established shall: (i) comply with applicable laws regarding compensation to Redflex; (ii) provide Redflex with a reasonable return; (iii) provide Customer with a reasonable monthly net return. After using the new formula for a minimum of no less than ninety (90) days, the parties shall again assess each party's return for that period. If it appears that the new formula is providing each party with the agreed upon return, or both parties are otherwise satisfied with the return, then this Agreement shall continue in full force and effect, subject to all of its terms. If the new formula is not providing the agreed upon rate of return for each party, then, at either party's option, the formula may be further revised, or this Agreement may be terminated upon sixty (60) days prior written notice.
- 3.6. OTHER RIGHTS AND OBLIGATIONS. During the Term, in addition to all of the other rights and obligations set forth in this Agreement, Redflex and the Customer shall have the respective rights and obligations set forth on Exhibit E attached hereto.
- 3.7. CHANGE ORDERS. The Customer may from time to time request changes to the work required to be performed or the addition of products or services to those required pursuant to the terms of this Agreement by providing written notice thereof to Redflex, setting forth in reasonable detail the proposed changes (a "Change Order Notice"). Upon Redflex's receipt of a Change Order Notice, Redflex shall deliver a written statement describing the effect, if any, the proposed changes would have on the pricing terms set forth in Exhibit D (the "Change Order Proposal"), which Change Order Proposal shall include (i) a detailed breakdown of the charge and schedule effects, (ii) a description of any resulting changes to the specifications and obligations of the parties, (iii) a schedule for the delivery and other performance obligations, and (iv) any other

information relating to the proposed changes reasonably requested by the Customer. Following the Customer's receipt of the Change Order Proposal, the parties shall negotiate in good faith and agree to a plan and schedule for implementation of the proposed changes, the time, manner and amount of payment or price increases or decreases, as the case may be, and any other matters relating to the proposed changes; in the event that any proposed change involves only the addition of equipment or services to the existing Designated Intersection Approaches, or the addition of Intersection Approaches to be covered by the terms of this Agreement, the pricing terms set forth in Exhibit D shall govern. Any failure of the parties to reach agreement with respect to any of the foregoing as a result of any proposed changes shall not be deemed to be a breach of this Agreement, and any disagreement shall be resolved in accordance with Section 10.

**4. LICENSE; RESERVATION OF RIGHTS.**

- 4.1. LICENSE. Subject to the terms and conditions of this Agreement, Redflex hereby grants the Customer, and the Customer hereby accepts from Redflex upon the terms and conditions herein specified, a non-exclusive, non-transferable license during the Term of this Agreement to: (a) solely within the City of Emeryville, access and use the Redflex System for the sole purpose of reviewing Potential Violations and authorizing the issuance of Citations pursuant to the terms of this Agreement, and to print copies of any content posted on the Redflex System in connection therewith, (b) disclose to the public (including outside of the City of Emeryville) that Redflex is providing services to the Customer in connection with Redlight Photo Enforcement Program pursuant to the terms of this Agreement, and (c) use and display the Redflex Marks on or in marketing, public awareness or education, or other publications or materials relating to the Redlight Photo Enforcement Program.
- 4.2. RESERVATION OF RIGHTS. The Customer hereby acknowledges and agrees that: (a) Redflex is the sole and exclusive owner of the Redflex System, the Redflex Marks, all Intellectual Property arising from or relating to the Redflex System, and any and all related Equipment, (b) the Customer neither has nor makes any claim to any right, title or interest in any of the foregoing, except as specifically granted or authorized under this Agreement, and (c) by reason of the exercise of any such rights or interests of Customer pursuant to this Agreement, the Customer shall gain no additional right, title or interest therein.
- 4.3. RESTRICTED USE. The Customer hereby covenants and agrees that it shall not (a) make any modifications to the Redflex System, including but not limited to any Equipment, (b) alter, remove or tamper with any Redflex Marks, (c) use any of the Redflex Marks in an unauthorized manner (d) disassemble, decompile or otherwise perform any type of reverse engineering to the Redflex System, the Redflex System, including but not limited to any Equipment, or to any, Intellectual Property or Proprietary Property of Redflex, or cause any other Person to do any of the foregoing.
- 4.4. PROTECTION OF RIGHTS. Redflex shall have the right to take whatever action it deems necessary or desirable to remedy or prevent the infringement of any Intellectual Property of Redflex, including without limitation the filing of

applications to register as trademarks in any jurisdiction any of the Redflex Marks, the filing of patent application for any of the Intellectual Property of Redflex, and making any other applications or filings with appropriate Governmental Authorities. The Customer shall not take any action to remedy or prevent such infringing activities, and shall not in its own name make any registrations or filings with respect to any of the Redflex Marks or the Intellectual Property of Redflex without the prior written consent of Redflex.

- 4.5. INFRINGING USE. The Customer shall give Redflex prompt written notice of any action or claim, whether threatened or pending, against the Customer alleging that the Redflex Marks, or any other Intellectual Property of Redflex, infringes or violates any patent, trademark, copyright, trade secret or other Intellectual Property of any other Person, and the Customer shall render to Redflex such reasonable cooperation and assistance as is reasonably requested by Redflex in the defense thereof. Redflex shall reimburse the Customer for any reasonable costs incurred in providing such cooperation and assistance. If such a claim is made and Redflex determines, in the exercise of its sole discretion, that an infringement may exist, Redflex shall have the right, but not the obligation, to procure for the Customer the right to keep using the allegedly infringing items, modify them to avoid the alleged infringement or replace them with non-infringing items.

5. REPRESENTATIONS AND WARRANTIES

5.1. REDFLEX REPRESENTATIONS AND WARRANTIES.

5.1.1. Authority. Redflex hereby warrants and represents that it has all right, power and authority to execute and deliver this Agreement and perform its obligations hereunder.

5.1.2. Professional Services. Redflex hereby warrants and represents that any and all services provided by Redflex pursuant to this Agreement shall be performed in a professional and workmanlike manner and, with respect to the installation of the Redflex System, subject to applicable law, in compliance with all specifications provided to Redflex by the Customer.

5.2. CUSTOMER REPRESENTATIONS AND WARRANTIES.

5.2.1. Authority. The Customer hereby warrants and represents that it has all right, power and authority to execute and deliver this Agreement and perform its obligations hereunder.

5.2.2. Professional Services. The Customer hereby warrants and represents that any and all services provided by the Customer pursuant to this Agreement shall be performed in a professional and workmanlike manner.

5.3. LIMITED WARRANTIES. EXCEPT AS OTHERWISE PROVIDED IN THIS AGREEMENT, REDFLEX MAKES NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, WITH RESPECT TO THE REDFLEX SYSTEM OR ANY RELATED EQUIPMENT OR WITH RESPECT TO THE RESULTS OF THE CUSTOMER'S USE OF ANY OF THE FOREGOING. NOTWITHSTANDING ANYTHING TO THE CONTRARY SET FORTH

HEREIN, REDFLEX DOES NOT WARRANT THAT ANY OF THE DESIGNATED INTERSECTION APPROACHES OR THE REDFLEX SYSTEM WILL OPERATE IN THE WAY THE CUSTOMER SELECTS FOR USE, OR THAT THE OPERATION OR USE THEREOF WILL BE UNINTERRUPTED. THE CUSTOMER HEREBY ACKNOWLEDGES THAT THE REDFLEX SYSTEM MAY MALFUNCTION FROM TIME TO TIME, AND SUBJECT TO THE TERMS OF THIS AGREEMENT, REDFLEX SHALL DILIGENTLY ENDEAVOR TO CORRECT ANY SUCH MALFUNCTION IN A TIMELY MANNER.

**6. TERMINATION.**

**6.1. TERMINATION.** Either party shall have the right to terminate this Agreement immediately by written notice to the other if (i) Redflex is unable to recover the costs it incurred in connection with the installation of the intersection monitoring equipment within eighteen (18) months; or (ii) state statutes are amended to (a) prohibit, or substantially change the permitted manner of operation of automated red light photo enforcement systems or the manner of compensation provided for in this Agreement, or (b) substantially change the nature of violations for which motorists may be cited or charged due to use of an automated red light enforcement system; (iii) any court having jurisdiction over Customer rules, or California or federal statute or constitutional provision declares, that results from the Redflex System are inadmissible in evidence for violations of the California Vehicle or (iv) the other party commits any material breach of any of the provisions of this Agreement which breach is not remedied within forty-five (45) calendar days (or within such other time period as the Customer and Redflex shall mutually agree, which agreement shall not be unreasonably withheld or delayed) after written notice from the non-breaching party setting forth in reasonable detail the events which caused the breach. The rights to terminate this Agreement provided in this Section 6.1 shall be cumulative and without prejudice to any other right or remedy either party may have with respect to the breach concerned (if any) or any other breach of this Agreement, or which such party may otherwise have under applicable law.

**6.2. PROCEDURES UPON TERMINATION.** The termination of this Agreement shall not relive either party of any liability that accrued prior to such termination. Except as set forth in Section 6.3, upon the termination of this Agreement, all of the provisions of this Agreement shall terminate and:

**6.2.1.** Redflex shall (i) immediately cease to provide services, including but not limited to work in connection with the construction or installation of Intersection Approaches and services in connection with the Redlight Photo Enforcement Program, (ii) promptly deliver to the Customer any and all Proprietary Property of the Customer provided to Redflex pursuant to this Agreement, (iii) promptly deliver to the Customer a final report to the Customer regarding the collection of data and the issuance of Citations in such format and for such periods as the Customer may reasonably request, and which final report Redflex shall update or supplement from time to time when and if additional data or information becomes available, (iv) promptly

deliver to Customer a final invoice stating all fees properly owed by Customer to Redflex for Citations issued by Redflex prior to the termination, and (v) provide such assistance as the Customer may reasonably request from time to time in connection with prosecuting and enforcing Citations issued prior to the termination of this Agreement.

6.2.2. The Customer shall (i) immediately cease using the Redlight Photo Enforcement Program, accessing the Redflex System and using any other Intellectual Property of Redflex, (ii) promptly deliver to Redflex any and all Proprietary Property of Redflex provided to the Customer pursuant to this Agreement, and (iii) promptly pay any and all fees to Redflex for Citations issued by Redflex prior to the termination.

6.2.3. Unless the Customer and Redflex have agreed to enter into a new agreement relating to the Redlight Photo Enforcement Program or have agreed to extend the Term of this Agreement, Redflex shall remove any and all Equipment or other materials of Redflex installed in connection with Redflex's performance of its obligations under this Agreement, including but not limited to housings, poles and camera systems, and Redflex shall restore the Designated Intersection Approaches to substantially the same condition such Designated Intersection Approaches were in immediately prior to this Agreement.

7. **SURVIVAL.** Notwithstanding the foregoing, the definitions and each of the following shall survive the termination of this Agreement: (i) Sections 4.2 (Reservation of Rights), 5.1 (Redflex Representations and Warranties), 5.2 (Customer Representations and Warranties), 5.3 (Limited Warranty), 8 (Confidentiality)(for the period of time set forth in Section 8), 9 (Indemnification and Liability), 10 (Notices), 11 (Dispute Resolution), 12.1 (Assignment), 12.16 (Injunctive Relief; Specific Performance), 12.17 (Applicable Law), and 12.18 (Jurisdiction and Venue); and (ii) those provisions, and the rights and obligations therein, set forth in this Agreement which either by their terms state, or evidence the intent of the parties, that the provisions survive the expiration or termination of the Agreement, or must survive to give effect to the provisions of this Agreement.

8. **CONFIDENTIALITY.** During the term of this Agreement and for a period of three (3) years thereafter, neither party shall disclose to any third person, or use for itself in any way for pecuniary gain, any Confidential Information learned from the other party during the course of the negotiations for this Agreement or during the Term of this Agreement. Upon termination of this Agreement, each party shall return to the other all tangible Confidential Information of such party. Each party shall retain in confidence and not disclose to any third party any Confidential Information without the other party's express written consent, except (a) to its employees who are reasonably required to have the Confidential Information, (b) to its agents, representatives, attorneys and other professional advisors that have a need to know such Confidential Information, provided that such parties undertake in writing (or are otherwise bound by rules of professional conduct) to keep such information strictly confidential.

9. **INDEMNIFICATION AND LIABILITY.**

- 9.1 INDEMNIFICATION BY REDFLEX. Subject to Section 9.3, Redflex hereby agrees to defend and indemnify the Customer and its affiliates, shareholders or other interest holders, managers, officers, directors, employees, agents, representatives and successors, permitted assignees and each of their affiliates, and all persons acting by, through, under or in concert with them, or any of them (individually a “Customer Party” and collectively, the “Customer Parties”) against, and to protect, save and keep harmless the Customer Parties from, and to pay on behalf of or reimburse the Customer Parties as and when incurred for, any and all liabilities, obligations, losses, damages, penalties, demands, claims, actions, suits, judgments, settlements, costs, expenses and disbursements (including reasonable attorneys’, accountants’ and expert witnesses’ fees) of whatever kind and nature (collectively, “Losses”), which may be imposed on or incurred by any Customer Party caused by (a) any material misrepresentation, inaccuracy or breach of any covenant, warranty or representation of Redflex contained in this Agreement, or (b) the negligent or wrongful acts or omissions of Redflex, its employees or agents which result in death or bodily injury to any natural person (including third parties) or any damage to any real or tangible personal property (including the personal property of third parties), except to the extent caused by the negligence or willful misconduct of any Customer Party.
- 9.2 INDEMNIFICATION BY CUSTOMER. Subject to Section 9.3, the Customer hereby agrees to defend and indemnify Redflex and its affiliates, shareholders or other interest holders, managers, officers, directors, employees, agents, representatives and successors, permitted assignees and all persons acting by, through, under or in concert with them, or any of them (individually a “Redflex Party” and collectively, the “Redflex Parties”) against, and to protect, save and keep harmless the Redflex Parties from, and to pay on behalf of or reimburse the Redflex Parties as and when incurred for, any and all Losses which may be imposed on or incurred by any Redflex Party caused by the negligent or wrongful acts or omissions of the Customer, its employees, contractors or agents which result in death or bodily injury to any natural person (including third parties) or any damage to any real or tangible personal property (including the personal property of third parties), except to the extent caused by the negligence or willful misconduct of any Redflex Party.
- 9.3 INDEMNIFICATION PROCEDURES. In the event any claim, action or demand (a “Claim”) in respect of which any party hereto seeks indemnification from the other, the party seeking indemnification (the “Indemnified Party”) shall give the party from whom indemnification is sought (the “Indemnifying Party”) written notice of such Claim promptly after the Indemnified Party first becomes aware thereof; provided, however, that failure so to give such notice shall not preclude indemnification with respect to such Claim except to the extent of any additional or increased Losses or other actual prejudice directly caused by such failure. The Indemnifying Party shall have the right to choose counsel to defend such Claim (subject to the approval of such counsel by the Indemnified Party, which approval shall not be unreasonably withheld, conditioned or delayed), and to control, compromise and settle such Claim with the consent of the Indemnified Party; The Indemnifying Party and the Indemnified Party shall cooperate in the defense or



settlement of any Claim, and no party shall have the right enter into any settlement agreement that materially affects the other party's material rights or material interests without such party's prior written consent, which consent will not be unreasonably withheld or delayed.

9.4 **LIMITED LIABILITY.** Notwithstanding anything to the contrary in this Agreement, neither party shall be liable to the other, by reason of any representation or express or implied warranty, condition or other term or any duty at common or civil law, for any indirect, incidental, special, lost profits or consequential damages, however caused and on any theory of liability arising out of or relating to this Agreement.

9.5 **NO PERSONAL LIABILITY.** No member, official or employee of the Customer shall be personally liable to Redflex or any successor in interest in the event of any default or breach by the Customer or for any amount which may become due to Redflex or successor or on any obligation under the terms of this Agreement.

10. **NOTICES.** Any notices to be given hereunder shall be in writing, and shall be deemed to have been given (a) upon delivery, if delivered by hand, (b) three (3) days after being mailed first class, certified mail, return receipt requested, postage and registry fees prepaid, or (c) one Business Day after being delivered to a reputable overnight courier service, excluding the U.S. Postal Service, prepaid, marked for next day delivery, if the courier service obtains a signature acknowledging receipt, in each case addressed or sent to such party as follows:

10.1. Notices to Redflex:  
Redflex Traffic Systems, Inc.  
15020 North 74<sup>th</sup> Street  
Scottsdale, AZ 85260  
Attention: Ms. Karen Finley  
Facsimile: (480) 607-5552

With a copy to:  
Alschuler Grossman Stein & Kahan LLP  
2049 Century Park East  
39<sup>th</sup> Floor  
Los Angeles, CA 90067  
Attn: Steve Penden, Esq.  
Facsimile: (310) 552-6077

10.2. Notices to the Customer:  
John Flores, City Manager  
City of Emeryville  
1333 Park Avenue  
Emeryville, California 94608  
Facsimile: (510) 596-3724

Ken James, Chief of Police  
City of Emeryville  
2449 Powell Street  
Emeryville, California 94608  
Facsimile: (510) 653-5883

With a copy to:  
Michael G. Biddle, City Attorney  
City of Emeryville  
1333 Park Avenue  
Emeryville, California 94608  
Facsimile: (510) 596-3724

**11. *DISPUTE RESOLUTION.***

11.1. INFORMAL RESOLUTION. Upon the occurrence of any dispute or disagreement between the parties hereto arising out of or in connection with any term or provision of this Agreement, the subject matter hereof, or the interpretation or enforcement hereof (the "Dispute"), the parties shall engage in informal, good faith discussions and attempt to resolve the Dispute. In connection therewith, upon written notice of either party, each of the parties will appoint a designated officer whose task it shall be to meet for the purpose of attempting to resolve such Dispute. The designated officers shall meet as often as the parties shall deem to be reasonably necessary. Such officers will discuss the Dispute. If the parties are unable to resolve the Dispute in accordance with this Section 11, and in the event that either of the parties concludes in good faith that amicable resolution through continued negotiation with respect to the Dispute is not reasonably likely, then the parties may mutually agree to submit to binding or nonbinding arbitration or mediation.

11.2. ARBITRATION OF DISPUTES. The parties to this Agreement shall exercise their best efforts to negotiate and settle promptly any dispute that may arise under or with respect to this Agreement. Time is of the essence in the resolution of disputes. In the event that a dispute cannot be so settled, the parties agree to submit all such disputes to binding arbitration in the Counties of Alameda or San Francisco, California before a mutually acceptable retired Superior Court or Appellate Court judge. If the parties cannot agree on the selection of a retired Superior Court or Appellate Court judge, then they shall each select a retired Superior Court or Appellate Court judge, and the two selected judges will jointly select a third retired Superior Court or Appellate Court judge to serve as the

arbitrator. The arbitrator shall be bound by the terms of this Agreement and shall issue such procedural and remedial orders as he or she may deem appropriate. The arbitrator's fees shall be paid by the prevailing party. The award rendered in any arbitration may be entered and enforced as a judgment under California law at the request of either party to the arbitration.

**12. MISCELLANEOUS.**

12.1. **ASSIGNMENT.** Neither party may assign all or any portion of this Agreement without the prior written consent of the other, which consent shall not be unreasonably withheld or delayed; the Customer hereby acknowledges and agrees that the execution (as outlined in Exhibit F), delivery and performance of Redflex's rights pursuant to this Agreement shall require a significant investment by Redflex, and that in order to finance such investment, Redflex may be required to enter into certain agreements or arrangements ("Financing Transactions") with equipment lessors, banks, financial institutions or other similar persons or entities (each, a "Financial Institution" and collectively, "Financial Institutions"). The Customer hereby agrees that Redflex shall have the right to assign, pledge, hypothecate or otherwise transfer ("Transfer") its rights, or any of them, under this Agreement to any Financial Institution in connection with any Financing Transaction between Redflex and any such Financial Institution, subject to the Customer's prior written approval, which approval shall not be unreasonably withheld or delayed. The Customer further acknowledges and agrees that in the event that Redflex provides written notice to the Customer that it intends to Transfer all or any of Redflex's rights pursuant to this Agreement, and in the event that the Customer fails to provide such approval or fails to object to such Transfer within forty-five (45) business days after its receipt of such notice from Redflex, for the purposes of this Agreement, the Customer shall be deemed to have consented to and approved such Transfer by Redflex. Notwithstanding the above, this Agreement shall inure to the benefit of, and be binding upon, the parties hereto, and their respective successors or assigns.

12.2. **RELATIONSHIP BETWEEN REDFLEX AND THE CUSTOMER.** Nothing in this Agreement shall create, or be deemed to create, a partnership, joint venture or the relationship of principal and agent or employer and employee between the parties. The relationship between the parties shall be that of independent contractors, and nothing contained in this Agreement shall create the relationship of principal and agent or otherwise permit either party to incur any debts or liabilities or obligations on behalf of the other party (except as specifically provided herein).

12.3. **AUDIT RIGHTS.** Each of parties hereto shall have the right to audit to audit the books and records of the other party hereto (the "Audited Party") solely for the purpose of verifying the payments, if any, payable pursuant to this Agreement. Any such audit shall be conducted upon not less than TEN DAYS prior notice to the Audited Party, at mutually convenient times and during the Audited Party's normal business hours. Except as otherwise provided in this Agreement, the cost of any such audit shall be borne by the non-Audited Party. In the event any such audit establishes any underpayment of any payment

payable by the Audited Party to the non-Audited Party pursuant to this Agreement, the Audited Party shall promptly pay the amount of the shortfall, and in the event that any such audit establishes that the Audited Party has underpaid any payment by more than twenty five percent (25%) of the amount of actually owing, the cost of such audit shall be borne by the Audited Party. In the event any such audit establishes any overpayment by the Audited Party of any payment made pursuant to this Agreement, non-Audited Party shall promptly refund to the Audited Party the amount of the excess.

- 12.4. FORCE MAJEURE. Neither party will be liable to the other or be deemed to be in breach of this Agreement for any failure or delay in rendering performance arising out of causes beyond its reasonable control and without its fault or negligence. Such causes may include but are not limited to, acts of God or the public enemy, terrorism, significant fires, floods, earthquakes, epidemics, quarantine restrictions, strikes, freight embargoes, or Governmental Authorities approval delays which are not caused by any act or omission by Redflex, and unusually severe weather. The party whose performance is affected agrees to notify the other promptly of the existence and nature of any delay.
- 12.5. ENTIRE AGREEMENT. This Agreement represents the entire Agreement between the parties, and there are no other agreements (other than invoices and purchase orders), whether written or oral, which affect its terms. This Agreement may be amended only by a subsequent written agreement signed by both parties.
- 12.6. SEVERABILITY. If any provision of this Agreement is held by any court or other competent authority to be void or unenforceable in whole or part, this Agreement shall continue to be valid as to the other provisions thereof and the remainder of the affected provision.
- 12.7. WAIVER. Any waiver by either party of a breach of any provision of this Agreement shall not be considered as a waiver of any subsequent breach of the same or any other provision thereof.
- 12.8. CONSTRUCTION Except as expressly otherwise provided in this Agreement, this Agreement shall be construed as having been fully and completely negotiated and neither the Agreement nor any provision thereof shall be construed more strictly against either party.
- 12.9. HEADINGS. The headings of the sections contained in this Agreement are included herein for reference purposes only, solely for the convenience of the parties hereto, and shall not in any way be deemed to affect the meaning, interpretation or applicability of this Agreement or any term, condition or provision hereof.
- 12.10. EXECUTION AND COUNTERPARTS. This Agreement may be executed in any number of counterparts, each of which when so executed and delivered shall be deemed an original, and such counterparts together shall constitute only one instrument. Any one of such counterparts shall be sufficient for the purpose of proving the existence and terms of this Agreement, and no party shall be required to produce an original or all of such counterparts in making such proof.

- 12.11. COVENANT OF FURTHER ASSURANCES. All parties to this Agreement shall, upon request, perform any and all acts and execute and deliver any and all certificates, instruments and other documents that may be necessary or appropriate to carry out any of the terms, conditions and provisions hereof or to carry out the intent of this Agreement.
- 12.12. REMEDIES CUMULATIVE. Each and all of the several rights and remedies provided for in this Agreement shall be construed as being cumulative and no one of them shall be deemed to be exclusive of the others or of any right or remedy allowed by law or equity, and pursuit of any one remedy shall not be deemed to be an election of such remedy, or a waiver of any other remedy.
- 12.13. BINDING EFFECT. This Agreement shall inure to the benefit of and be binding upon all of the parties hereto and their respective executors, administrators, successors and permitted assigns.
- 12.14. COMPLIANCE WITH LAWS. Nothing contained in this Agreement shall be construed to require the commission of any act contrary to law, and whenever there is a conflict between any term, condition or provision of this Agreement and any present or future statute, law, ordinance or regulation contrary to which the parties have no legal right to contract, the latter shall prevail, but in such event the term, condition or provision of this Agreement affected shall be curtailed and limited only to the extent necessary to bring it within the requirement of the law, provided that such construction is consistent with the intent of the Parties as expressed in this Agreement.
- 12.15. NO THIRD PARTY BENEFIT. Nothing contained in this Agreement shall be deemed to confer any right or benefit on any Person who is not a party to this Agreement.
- 12.16. INJUNCTIVE RELIEF; SPECIFIC PERFORMANCE. The parties hereby agree and acknowledge that a breach of Sections 4.1 (License), 4.3 (Restricted Use) or 8 (Confidentiality) of this Agreement would result in severe and irreparable injury to the other party, which injury could not be adequately compensated by an award of money damages, and the parties therefore agree and acknowledge that they shall be entitled to injunctive relief in the event of any breach of any material term, condition or provision of this Agreement, or to enjoin or prevent such a breach, including without limitation an action for specific performance hereof.
- 12.17. APPLICABLE LAW. This Agreement shall be governed by and construed in all respects solely in accordance with the laws of the State of California, United States.
- 12.18. JURISDICTION AND VENUE. Any dispute arising out of or in connection with this Agreement shall be submitted to the exclusive jurisdiction and venue of the courts located in the County of Alameda, California, and both parties specifically agree to be bound by the jurisdiction and venue thereof.

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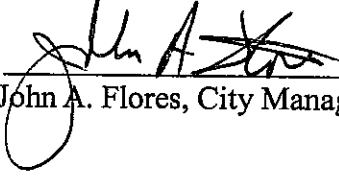
IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first set forth above.

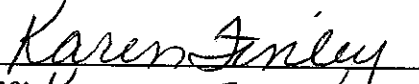
“Customer”

“Redflex”

CITY OF EMERYVILLE

REDFLEX TRAFFIC SYSTEMS, INC.,  
a Delaware corporation

By:   
John A. Flores, City Manager

By:   
Name: Karen Finley  
Title: Vice President/Secretary

APPROVED AS TO FORM:

By:   
Michael G. Biddle, City Attorney

**EXHIBIT "A"**  
**Designated Intersection Approaches**

The contract is for the implementation of up to 5 intersections with up to 10 approaches with the option for a second phase to include an additional up to 5 intersections and up to 10 approaches. Identification of enforced intersections shall be determined by Customer as warranted by community safety and traffic needs and agreed to by Redflex.

## EXHIBIT "B"

### Section 1.01 Construction and Installation Obligations

#### (a) Timeframe for Installation

Redflex will have each specified intersection installed and activated in phases in accordance with an implementation plan to be mutually agreed to by Redflex Traffic Systems and the Customer.

Redflex will use reasonable commercial efforts to install the system in accordance with the schedule set forth in the implementation plan that will be formalized upon project commencement.

Redflex will use reasonable commercial efforts to install and activate the first specified intersection within the first sixty (60) days subsequent to formal project kick-off. The Customer agrees that the estimated timeframe for installation and activation are subject to conditions beyond the control of Redflex and are not guaranteed.

1. Redflex Obligations. Redflex shall do or cause to be done each of the following (in each case, unless otherwise stated below, at Redflex's sole expense):
  - 1.1. Appoint the Redflex Project Manager and a project implementation team consisting of between one (1) and four (4) people to assist the Redflex Project Manager;
  - 1.2. Request current "as-built" electronic engineering drawings for the Designated Intersection Approaches (the "Drawings") from the city traffic engineer;
  - 1.3. Develop and submit to the Customer for approval construction and installation specifications in reasonable detail for the Designated Intersection Approaches, including but not limited to specifications for all radar sensors, pavement loops, electrical connections and traffic controller connections, as required; and
  - 1.4. Seek approval from the relevant Governmental Authorities having authority or jurisdiction over the construction and installation specifications for the Designated Intersection Approaches (collectively, the "Approvals"), which will include compliance with City permit applications.
  - 1.5. Finalize the acquisition of the Approvals;
  - 1.6. Submit to the Customer a public awareness strategy for the Customer's consideration and approval, which strategy shall include media and educational materials for the Customer's approval or amendment (the "Awareness Strategy");
  - 1.7. Develop Redlight Violation Criteria in consultation with the Customer; Customer shall review the Redlight Violation Criteria to ensure that it complies with City policies and applicable law and shall have sole discretion to approve or disapprove adoption of the Redlight Violation Criteria;
  - 1.8. Develop for approval by Customer the Enforcement Documentation; Customer shall review the Enforcement Documentation to ensure that it complies with City policies and applicable law and shall have sole discretion to approve or disapprove the Enforcement Documentation;
  - 1.9. Complete the installation and testing of all necessary Equipment, including hardware and software, at the Designated Intersection Approaches (under the supervision of the Customer);



- 1.10. Cause an electrical sub-contractor to complete all reasonably necessary electrical work at the Designated Intersection Approaches, including but not limited to the installation of all related Equipment and other detection sensors, poles, cabling, telecommunications equipment and wiring, which work shall be performed in compliance with all applicable local, state and federal laws and regulations;
  - 1.11. Install and test the functionality of the Designated Intersection Approaches with the Redflex System and establish fully operational Violation processing capability with the Redflex System;
  - 1.12. Implement the use of the Redflex System at each of the Designated Intersection Approaches;
  - 1.13. Deliver the Materials to the Customer; and
  - 1.14. Issue “warning letters” for Authorized Violations which occurred at each Designated Intersection Approach during the Warning Period; and
  - 1.15. During the Warning Period, Redflex shall provide training (i) for up to fifteen (15) personnel of the Customer, including but not limited to the persons who Customer shall appoint as Authorized Officers and other persons involved in the administration of the Redlight Photo Enforcement Program, (ii) for at least sixteen (16) hours in the aggregate, (iii) regarding the operation of the Redflex System and the Redlight Photo Enforcement Program, which training shall include training with respect to the Redflex System and its operations, strategies for presenting Violations Data in court and judicial proceedings and a review of the Enforcement Documentation;
  - 1.16. Work with court and judicial personnel to address issues regarding the implementation of the Redflex System, the development of a subpoena processing timeline that will permit the offering of Violations Data in court and judicial proceedings, the establishment of a court hearing schedule for adjudicating upon Citations, and coordination between Redflex, the Customer and court personnel; and
  - 1.17. Provide reasonable public relations resources and media materials to the Customer in the event that the Customer elects to conduct a public launch of the Redlight Photo Enforcement Program.
2. CUSTOMER OBLIGATIONS. the Customer shall do or cause to be done each of the following (in each case, unless otherwise stated below, at Customer’s sole expense):
- 2.1.1. Appoint the Police Project Manager;
  - 2.1.2. Assist Redflex in obtaining the Drawings from the relevant Governmental Authorities;
  - 2.1.3. Notify Redflex of any specific requirements relating to the construction and installation of any Intersection Approaches or the implementation of the Redlight Photo Enforcement Program;
  - 2.1.4. Provide assistance to Redflex in obtaining access to the records data of the California Department of Motor Vehicles in Redflex’s capacity as an independent contractor to the Customer; and
  - 2.1.5. Assist Redflex in seeking the Approvals

- 2.1.6. Provide reasonable access to the Customer's properties and facilities in order to permit Redflex to install and test the functionality of the Designated Intersection Approaches and the Redlight Photo Enforcement Program;
- 2.1.7. Provide reasonable access to the personnel of the Customer and reasonable information about the specific operational requirements of such personnel for the purposes of performing training;
- 2.1.8. Provide the services of necessary personnel during the Warning Period;
- 2.1.9. Seek approval or amendment of Awareness Strategy and provide written notice to Redflex with respect to the quantity of media and program materials (the "Materials") that the Customer will require in order to implement the Awareness Strategy during the period commencing on the date on which Redflex begins the installation of any of the Designated Intersection Approaches and ending one (1) month after the Installation Date;
- 2.1.10. Assist Redflex in developing the Redlight Violation Criteria and take action to approve or disapprove the Redlight Violation Criteria; if Redlight Violation Criteria is disapproved, Customer shall continue to work with Redflex in developing criteria acceptable to Customer;
- 2.1.11. Assist Redflex in developing the Enforcement Documentation and take action to approve or disapprove the Enforcement Documentation, if Enforcement Documentation is disapproved, Customer shall continue to work with Redflex in developing criteria acceptable to Customer;
- 2.1.12. Oversee signal phasing and timing for the designated intersections; and
- 2.1.13. Arrange and pay for fabrication of warning signs.

EXHIBIT "C"  
Maintenance

1. All repair and maintenance of camera systems and related equipment will be the sole responsibility of Redflex, including but not limited to maintaining the casings of the cameras included in the Redflex System and all other Equipment in reasonably clean and graffiti-free condition. All Equipment shall be regularly inspected by Redflex to ensure that the equipment is properly installed and is operating properly. The Customer shall be responsible for the regular inspection and maintenance of the warning signs.
2. Redflex shall not open the Traffic Signal Controller Boxes without a representative of city Traffic Engineering present.
3. Customer will assist in providing diagrams of the electrical and telephone utility locations but shall not be responsible for the costs of installation of electrical or telephonic facilities.
4. In the event that images of a quality suitable for the Authorized Officer to identify Violations cannot be reasonably obtained without the use of flash units, Redflex shall provide and install such flash units.
5. The Redflex Project Manager (or a reasonable alternate) shall be available to the Police Project Manager each day, on a reasonable best efforts basis.

EXHIBIT "D"  
COMPENSATION & PRICING

**\$89 Per Citation Issued**

BUSINESS ASSUMPTIONS FOR ALL PRICING OPTIONS:

1. Redflex construction will be able to utilize existing conduit for installation where space is available. Where it is determined that additional conduit is necessary, cost and access for use of such additional conduit shall be paid by Redflex. Any such additional conduit shall become the exclusive property of the Customer upon termination of this Agreement.
2. The Customer agrees to pay RTS within forty-five (45) days after the invoice is received. A monthly late fee of 1.5% is payable for payments past due 60 days.
3. Prices do not include supply of power and supply of DSL, cable or other broadband services. The Customer shall be solely responsible for power and communication infrastructure.
4. If the City Fine allocation is adjusted, Redflex's payments hereunder will be adjusted in direct proportion to the fine allocation adjustment.

Exhibit "E"  
Additional Rights and Obligations

1. Redflex and the Customer shall respectively have the additional rights and obligations set forth below:
2. Redflex shall assist the Customer in public information and education efforts, press releases and schedules for any public launch of the Redlight Photo Enforcement Program (actually print and production costs are the sole responsibility of the Customer).
3. The Customer shall be solely responsible for the fabrication of any signage, notices or other postings required pursuant to any law, rule or regulation of any Governmental Authority ("Signage"), including but not limited to the California Vehicle Code, and shall assist in determining the placement of such Signage, and the Customer hereby acknowledges and agrees that the Customer shall be solely responsible for installing such Signage.
4. The Customer shall be solely responsible for the installation of LED lights at enforced intersections.
5. The Redflex Project Manager and the Police Project Manager shall meet on a weekly basis during the period commencing as of the date of execution hereof and ending on the Installation Date, and on a monthly basis for the remainder of the Term, at such times and places as the Redflex Manager and the Customer Manager shall mutually agree.
6. The Customer shall not access the Redflex System or use the Redlight Photo Enforcement Program in any manner other than prescribe by law and which restricts or inhibits any other Person from using the Redflex System or the Redflex Photo Enforcement Program with respect to any Intersection Approaches constructed or maintained by Redflex for such Person, or which could damage, disable, impair or overburden the Redflex System or the Redflex Photo Enforcement Program, and the Customer shall not attempt to gain unauthorized access to (i) any account of any other Person, (ii) any computer systems or networks connected to the Redflex System, or (iii) any materials or information not intentionally made available by Redflex to the Customer by means of hacking, password mining or any other method whatsoever, nor shall the Customer cause any other Person to do any of the foregoing.
7. The Customer shall maintain the confidentiality of any username, password or other process or device for accessing the Redflex System or using the Redlight Photo Enforcement Program.
8. Each of Redflex and the Customer shall advise each other in writing with respect to any applicable rules or regulations governing the conduct of the other on or with respect to the property of such other party, including but not limited to rules and regulations relating to the safeguarding of confidential or proprietary information, and when so advised, each of Redflex and the Customer shall obey any and all such rules and regulations so long as said rules and regulations do not materially alter the terms of this Agreement.
9. The Customer shall promptly reimburse Redflex for the cost of repairing or replacing any portion of the Redflex System, or any property or equipment related thereto, damaged directly by the gross negligence of Customer, or any of its employees,

contractors or agents. Redflex is responsible for the costs of and the prompt repair or replacement of its property or equipment damaged by any other means.

10. Redflex shall maintain all photographic records made by the Redflex System and information obtained from the Department of Motor Vehicles (“DMV”) as follows: (i) all such information shall be kept confidential and shall only be used for purposes of red light violation enforcement and made available only to governmental agencies and law enforcement agencies; (ii) except for court records, the photographic records and DMV information shall only be retained for up to six months from the date the information is first obtained, or until final disposition of the citation, whichever date is later, after which the information shall be destroyed in a manner that preserves the confidentiality of the information; (iii) registered owners or other individuals identified by the registered owner as the offending driver of the vehicle shall be permitted to review the photographic evidence of the alleged violation. Should the law governing confidentiality of the photographic records or DMV information change, Redflex agrees to be bound by such changes and revise its operating procedures accordingly.
11. Prior to commencement of the services provided under this Agreement, Redflex shall apply to the City of Emeryville Finance Department for a business license, pay the applicable business license tax and maintain the business license during the term of this Agreement as provided in Article 1 of Chapter 1 of Title 3 of the Emeryville Municipal Code.

## Insurance

INSURANCE Redflex shall secure and maintain at its own cost, for all operations, the following insurance coverage:

1.1 Workers' Compensation & Employer's Liability Insurance. The Workers' Compensation Insurance shall be in the form and amount required by State statute. The Employer's Liability minimum limits required are: (a) \$1,000,000 Each Accident; (b) \$1,000,000 Disease - Policy Limit; and (c) \$1,000,000 Disease – Each Employee. The Workers' Compensation policy shall contain endorsements providing (I) a waiver of subrogation in favor of Customer r; and (II) thirty (30) days' written notice to Customer in the event of cancellation or material reduction in coverage.

1.2 General Liability Insurance. Occurrence basis with minimum limits of (a) \$1,000,000 Each Occurrence; (b) \$2,000,000 General Aggregate; and (c) \$1,000,000 Products/ Completed Operations Aggregate. General Liability Insurance shall be at least as broad as ISO "Occurrence" Form CG 0001 and shall include coverage as follows: (I) premises, operations and mobile equipment liability coverage for explosion, collapse and underground hazards; (II) independent contractor's coverage (liability a subcontractor may incur as a result of the operations, acts or omissions of subcontractors, suppliers and their agents or employees); (III) products and completed operations coverage; (IV) blanket contractual coverage including both oral and written contracts and including obligations assumed by Redflex under the Agreement documents; (V) personal injury coverage; (VI) broad form property damage coverage including completed operations; (VII) an endorsement naming Customer and such additional indemnified parties as Customer designates as additional insureds (the endorsement must be ISO Form CG10 1 0 11/85 edition or its equivalent and must cover joint negligence, completed operations and the acts of Redflex, its subcontractors and suppliers); (VIII) an endorsement providing the insurance is primary as respects Customer and that any insurance or self-insurance maintained by Customer is excess and non-contributing; and (IX) an endorsement providing thirty (30) days' prior written notice to Customer in the event of cancellation or material reduction in coverage.

1.3 Redflex shall maintain in-force Professional Liability Insurance (and/or Errors & Omissions Insurance) with minimum limits of liability of \$1,000,000 combined single limit coverage against an injury, death, loss or damages because of wrongful or negligent acts or omissions by the named insured.

No endorsement limiting or excluding a standard coverage is permitted and claims-made coverage or modified occurrence is not acceptable.



1.4 Business Auto Liability Insurance. \$1,000,000 each occurrence combined single limit for bodily injury and/or property damage liability, including coverage for (I) owned automobiles; (II) hired or borrowed automobiles; and (III) non-owned automobiles. Redflex shall provide an endorsement naming Customer and such additional parties as Customer reasonably designates as additional insureds. Said endorsement shall provide thirty (30) days' written notice to Customer in the event of cancellation or material reduction in coverage.

1.5 GENERAL REQUIREMENTS. A certificate and endorsement in a form acceptable to Customer demonstrating compliance with the above insurance requirements (or, at Customer's request, certified copies of Redflex's actual policies) shall be delivered to Customer before Redflex performs any work at or prepares or delivers material to the sites where installation work will occur. Redflex shall maintain all of the above insurance coverage in force during the duration of this Agreement. Redflex shall maintain the Products and Completed Operations Liability Coverage, including the required endorsements, in force until expiration of the applicable statute of limitation relating to latent defects in construction of or improvements to real property.

The use of self-insured retention or deductibles in excess of \$10,000 shall not be allowed unless specifically approved by Customer in advance and in writing. Redflex is fully responsible for payment of any self-insured retentions or deductibles, regardless of their amount.

Exhibit F  
FORM OF ACKNOWLEDGMENT AND CONSENT

THIS ACKNOWLEDGMENT AND CONSENT is entered into by and between the City of \_\_\_\_\_ (the "City") and Redflex Traffic Systems, Inc. ("Redflex"), dated \_\_\_\_\_, \_\_\_\_\_, related to that certain Agreement dated \_\_\_\_\_, \_\_\_\_\_, by and between the City and Redflex (the "Agreement") which hereby acknowledges, consents and agrees to the following (the "Consent"):


1. Redflex has financed certain operations and equipment related to its business, including but not limited to camera systems, housing and poles (the "Equipment") through certain lenders (the "Lenders"). Redflex has granted to Lenders a security interest in the Equipment, related property including software and proceeds thereto as collateral for the performance when due of its obligations to Lenders. Redflex desires to assign all of its rights, but none of its liabilities or obligations under the Agreement (the "Assignment") to National Australia Bank, as collateral agent for the Lenders (the "Collateral Agent"). Redflex will not, by virtue of the Assignment, be relieved of any liability or obligation under the Agreement or otherwise, and neither Collateral Agent nor Lenders are assuming any liabilities or obligations under the Agreement. City hereby acknowledges notice of the Assignment and hereby consents thereto and to assignment to any similar subsequent financing party of Redflex, and further acknowledges that Collateral Agent or Lenders, and their respective successors and assigns, and any other subsequent future lender, may assign the rights received from Redflex.
2. Redflex hereby authorizes City upon Collateral Agent's written request to make any payments due to Redflex under the Agreement directly to Collateral Agent, c/o National Australia Bank or to whomever Collateral Agent may from time to time direct in writing.
3. City acknowledges that the attached Exhibit A is a true, correct and complete copy of the Agreement.
4. City agrees that City shall not assert against Collateral Agent and Lenders any right or claim of set off, recoupment, counterclaim or other defense in respect of amounts or obligations owed by Collateral Agent and Lenders to City against amounts or obligations that City owes to Collateral Agent and Lenders under the Agreement.
5. In accordance with Section 20 (f) of the Agreement, this Consent shall be deemed to be notice to City. In the event that City fails to provide such approval or object to this Consent within a reasonable time which shall include at least three weeks prior to the next City Council meeting; including this City Council meeting; and three days following the meeting after its receipt of such notice from Redflex, for


the purposes of this Agreement, the City shall be deemed to have consented to and approved this Consent.

IN WITNESS THEREOF, each of the undersigned have caused this Acknowledgment and Consent to be executed by their duly elected officers duly authorized as of the date first above written.

CITY OF EMERYVILLE

REDFLEX TRAFFIC SYSTEMS

By: 

By: 

Print Name: John A. Flores

Print Name: Karen Finley

Title: City Manager

Title: Vice President

Date: 12-22-03

Date: 12-18-03

Address: \_\_\_\_\_

Address: Scottsdale, AZ

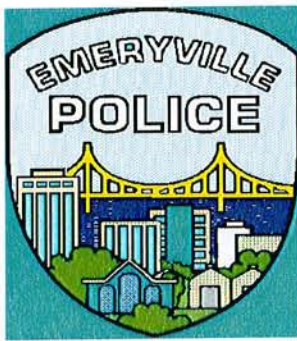
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Approved As To Form



CAROL R VIRDEN  
Asst. City Attorney



## Guidelines for Screening Violations – Red Light Photo Enforcement

### Section 21455.5(c)(1) of the California Vehicle Code states in part:

Only a governmental agency, in cooperation with a law enforcement agency, may operate an automated enforcement system. As used in this subdivision, "operate" includes all of the following activities:

Developing uniform guidelines for screening and issuing violations and for the processing and storage of confidential information, and establishing procedures to ensure compliance with those guidelines.

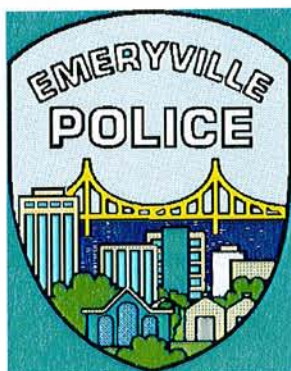
A mandate has not been established requiring these "guidelines" be written or dated. For courtroom testimony purposes, authorized police employees may consider the following screening criteria when reviewing a red light camera violation:

#### Suggested Considerations When Screening Violations

1. Does the incident contain all 4 required photographs?
2. Do the traffic signals in the Scene A & Scene B (pre- & post- violation) photographs depict the red signal phase?
3. Does Scene A (pre-violation) photo clearly show the vehicle placement before the limit line or crosswalk?
4. Does Scene B (post-violation) photo clearly show the vehicle having entered the intersection?
5. Is the driver's photo clear enough to identify the driver, either in person or with a Soundex photo from DMV?
6. Is the license plate photo clear?
7. Is the data bar information complete?
8. Does the video (if in existence) corroborate the photographic evidence?
9. Is the Registered owner information (name, address) for the driver/vehicle complete? If not, complete the information by conducting a DMV search.

After evaluating an incident, the authorized police employee may accept the incident and issue a citation. In the alternative the employee may or reject the incident if one or more of the criteria in Items 1 through 9, above, is unmet, or for any other mitigating circumstances. *The decision to accept or reject an incident is at the discretion of the viewing employee.*

When the reviewing employee accepts a violation a *Notice to Appear* is generated and mailed by our vendor, Redflex Traffic Systems, Inc. Upon notification of a court trial, a Court Package is requested from and generated by Redflex. At the related court trial, the Court Package is presented to the Court as evidence of a red light violation. The Court Package is retained by the judicial officer hearing the matter. All citations that do not go to trial are destroyed by Redflex six months after final disposition.



## *Photo Enforcement Intersection Selection Guidelines*

This document shall outline the selection criterion used in determining the placement of a photo enforcement system. Notwithstanding the statutory requirements of the enabling legislation, the decision to place an automated enforcement system at any particular intersection lies with the sole discretion of the Emeryville Police Department.

In evaluating an intersection for installation of an automated photo enforcement system, the following factors may be considered:

- The intersection design lends itself to installation of a camera system.
- The overall width of the roadway permits curbside or center-island mounting of camera equipment.
- Adequate city owned curbside property at the intersection is available to locate camera equipment and a control cabinet.
- The ability of police officers to safely and effectively conduct enforcement through traditional means.
- The Police Department has determined that the number of potential violators appears sufficient to warrant the endeavor.
- The yellow timing phase is consistent with the requirements of California Vehicle Code § 21455.7.